The promises you keep



Adrian Kinderis

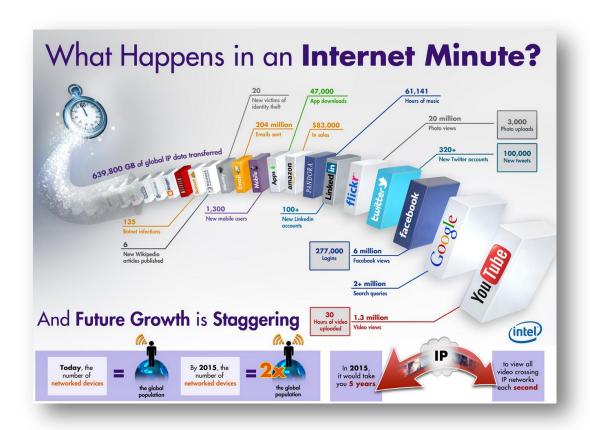


Chief Executive Officer ARI Registry Services



@AdrianKinderis

One Internet Minute



What's the Point?

With Growth Comes Greater...

Responsibility: The Internet is now integrated into the lives of billions.

and

Accountability: You've made a **promise** to each of your Registrants to ensure continuity of service regardless of how the Internet evolves.

Are you prepared? What is your promise?

Quality over quantity...

What's important?

It is less about the number of domains within your TLD, but more about the way that those domains are being used







It's time for thinking to evolve...

Old Thinking

Namespace size determines level of service

New Thinking

Promises determine acceptable level of service

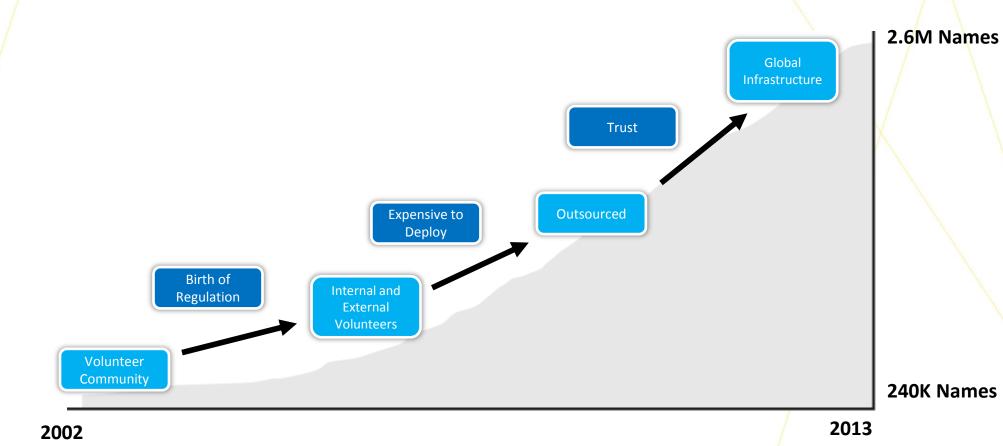


Our .au Journey

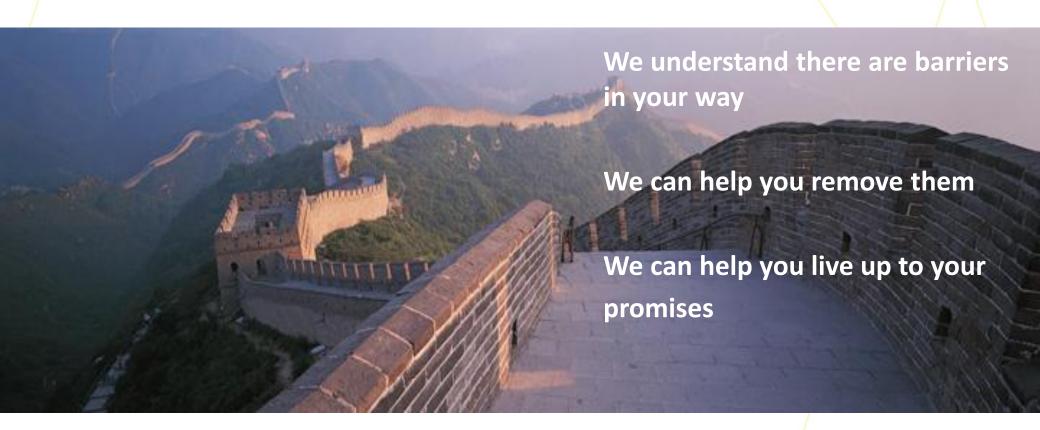


How did we adapt?

We invested...



Barriers to change



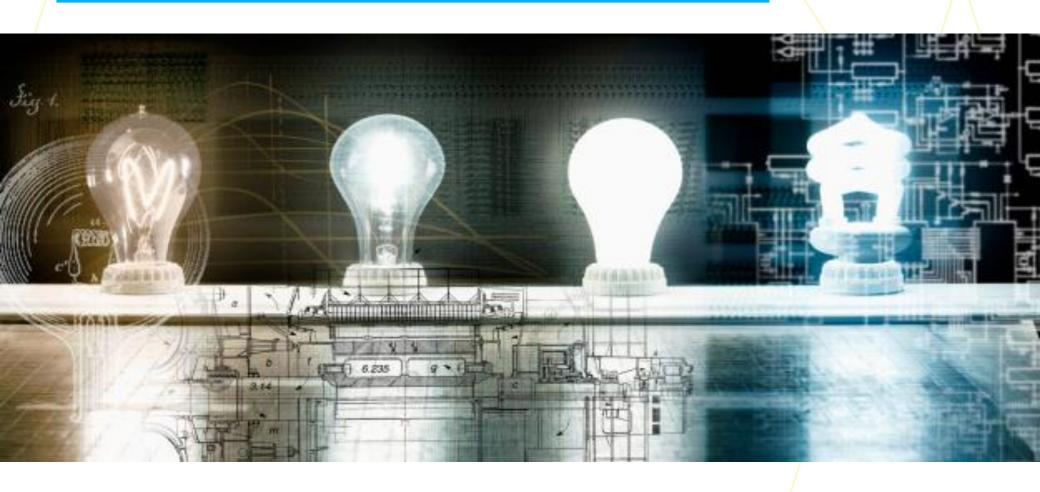
The barriers

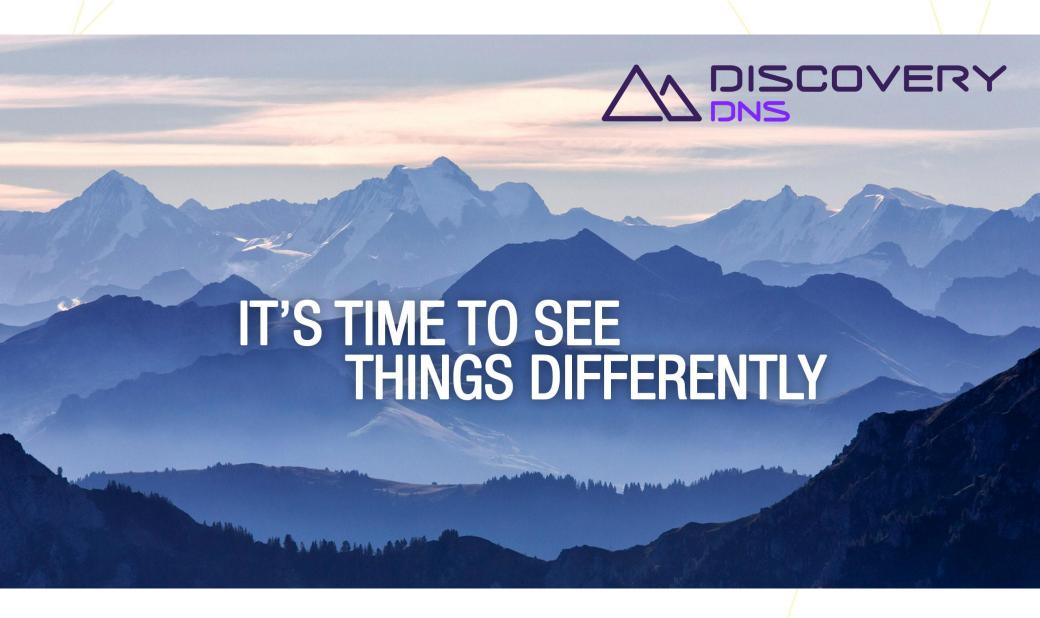
COST

TRANSPARENCY

TRUST

Introducing our next evolution





Addressing cost

- Predictable pricing that is matched to the way you traditionally earn revenue
- Monthly charges are calculated based on the number of domains under management
- Charges are free from any largely unpredictable query based component
- The only DNS service that includes unlimited query and resource records
- Our approach ensures even that even smallest TLD can afford to have a world class global DNS network

Don't let one DDoS attack blow out your budget.



Gaining trust

- You're in capable hands. We give you the confidence you need to feel comfortable
- Trusted operator of .au ccTLD for over 10 years
- We have been in your shoes, so we know what you need
- Provide unprecedented visibility & transparency
 - Access to raw DNS query files from all nodes
 - Full technical disclosure
 - Client accessible network 'looking glasses'
 - Each DNS server is individually reachable

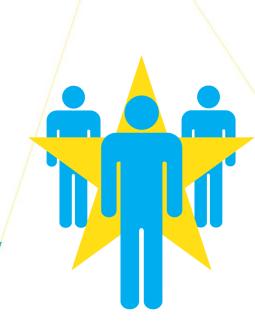


Trust us



Proven capability

- Over 10 years of managing TLD DNS services
- 100% uptime for .au DNS
- ISO 27001 certified
- Active participants in many DNS forums
- Experts in DNS management
- Full DNSSEC signing capabilities



Yes, there are technical features...



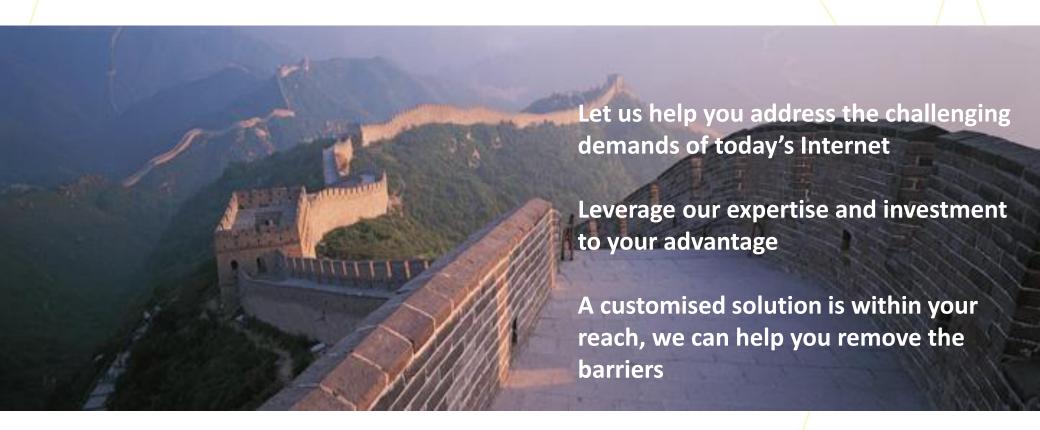
Yes, there are technical features...

OUR TECHNOLOGY

- ★ Anycast network
- **▼** DNSSEC signing capability
- **▼** Full IDN support
- **▼** Fully customisable solution
- ▼ Leading technology partners

- Geographically dispersed network with diversity of infrastructure, software, transit and more
- ✓ IS027001 certified
- Industry leading redundancy and security measures
- Services delivered over both IPv4 and IPv6

Experience DiscoveryDNS Today



Still not convinced?



Find Sebastien for more information!



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Remember your Promise!

