Contracting Process for new gTLD Applicants

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Agenda

+ Contracting Milestones & Status
+ Contracting Process
+ Contracting Information Request (CIR)
+ Next Steps & Additional Information
+ Questions
Contracting Milestones & Status
Contracting Milestones & Status Updates

+ 3 July: Registry Agreement Approval Announced

+ 3 July: Priority Numbers 1-50 Received Contracting Notifications
  - 31/50 Invited to begin the Contracting Phase

+ 15 July:
  - Of the 4 CIR Responses received to date, all 4 have signed the Agreement
Contracting Milestones & Status

Updates

+ International Domain Registry Pty. Ltd.
  - شبكة, Arabic for "Web or Network"

+ Core Association
  - онлайн, Russian for "Online"

+ Core Association
  - сайт, Russian for "Web site"

+ Spring Fields, LLC
  + 游戏, Chinese for "Game"
Contracting Process
Contracting Process
Overview

1. **ICANN Determines Eligibility**
2. **Contracting Info Request**
   - ICANN Sends CIR
   - Primary Completes CIR
3. **Completing the RA**
   - ICANN Creates Draft RA
   - Contract POC Reviews Draft Agreement
4. **Negotiate/Agree**
   - Both Parties Sign
   - Initiate Other Processes
5. **Sign & Progress to PDT**

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**DURBAN**
Contracting Process
Contracting Prioritization Pipeline

Contracting Eligibility Queue

Priority #

Contracting Info Request

Accept
Negotiate

Passed Evaluation and No Pending Objections, Contention, Change Requests, or GAC Advice

Completing the RA

Sign & Progress to PDT
Contracting Process
Contracting Information Request (CIR)

+ Initiating the CIR
  - By Priority
  - Customer portal

+ Notification and Response
  - Primary Contact

+ ICANN Review and Process

ICANN Sends CIR
Primary Completes CIR
ICANN Reviews & Processes
Contracting Process
Completing the Registry Agreement

+ Creating the Draft Registry Agreement
  - No changes requested = eligible for signing
  - Changes requested = negotiation

+ Applicant Contracting Point of Contact (POC) reviews Draft Registry Agreement

+ Negotiation and Agreement
Contracting Process
Sign & Progress to Pre-Delegation Testing

+ Sign the Agreement
  - Sign the Supplement to Registry Agreement

+ Initiate Other Processes
  - Publishing the RA, PDT, Onboarding
Contracting Information Request (CIR)
Contracting Information Request (CIR)
Overview (1 of 2)

1. Contracting Points of Contact
2. Registry Agreement - Exhibit A, Approved Services
3. Registry Agreement - Specification 8, Continued Operations Instrument
4. Changes to Application Data
5. Cross-Ownership Relationships

6. Registry Agreement - Specification 9, Code of Conduct Exemption Requests

7. Special Considerations - IGO/Governments & Community

8. Requesting Changes to Registry Agreement

9. Electronic Signature
Contracting Information Request (CIR)

Contracting Points of Contact

+ Provide Points of Contact for:

- Contracting Process Contact

- Signatory to the Agreement

- Legal Notices Contact
Contracting Information Request (CIR)
Registry Agreement – Exhibit A, Approved Services

+ Exhibit A includes
  - DNS Service TLD Zone Contents (per the AGB)
  - Additional Services, if any (per the Application)

+ Exhibit A developed jointly with ICANN
Contracting Information Request (CIR)
Registry Agreement - Specification 8, Continued Operations Instrument

+ Continued Operations Instrument (COI)
  - According to Specification 8 of RA

+ Initiated LOC Outreach on 5 July

+ Most common issues noted:
  - Inadequate duration
  - Not unconditional
Contracting Information Request (CIR)
Changes to Application Data

+ Required if application information becomes untrue or inaccurate

+ Approved change requests must undergo a 30-day comment period

+ Applications may not proceed to the next step until the 30-day period has elapsed

+ Some change requests will require re-evaluation

+ Change request process is on the microsite
Contracting Information Request (CIR)
Cross-Ownership Relationships

+ Per AGB 5.1, applicants need to provide a statement of cross-ownership, if applicable
+ Submit with your CIR package
+ A sample statement is posted with the CIR Guidance on the microsite
Contracting Information Request (CIR)  
Registry Agreement - Specification 9, Code of Conduct Exemption Requests

+ Applicants have the option to request an exemption if:

- All domains are registered to registry operator for its own exclusive use
- Registry operator does not sell or transfer use of any registrations to any non-affiliate
- The application of the Code of Conduct is not necessary to protect the public interest
Contracting Information Request (CIR)

Special Considerations – IGO/Governments & Community

+ IGO or Governmental Applicants
  - IGO/Governmental documentation

+ Community Applicants
  - Specification 12 Community Registration Policies and must match Application; developed jointly with ICANN

+ IGO/Governmental and Community Applicants must provide both of the above
Contracting Information Request (CIR)
Requested Changes to the Registry Agreement

+ Per Module 5 of the AGB, applicants are expected to enter into the Registry Agreement substantially as written

+ Applicants may request and negotiate terms by exception

+ Applicants who request to negotiate terms will take substantially longer to complete contracting
Contracting Information Request (CIR)

Electronic Signature

+ Indicate whether you wish to use electronic signature
+ Electronic signature will be through DocuSign
+ Traditional signing is available for those not opting in to electronic signature
Next Steps & Additional Information
Next Steps & Additional Information

Next Steps for ICANN

+ 24 July: Next CIR release

- Priority Numbers 51 – 108

- Subsequent CIRs released at 40/week until pipeline is full
Next Steps & Additional Information

Next Steps for ICANN

+ Initial goal to sign at least 20 contracts/week

+ Standard Contracting path
  - 2-3 week turnaround

+ Negotiation Contracting path
  - Timing depends on negotiation
Next Steps & Additional Information

Next Steps for Applicants

+ Access the Contracting Information Request (CIR) guidance

+ Begin document collection for CIR

+ Check COI against Specification 8 requirements
Next Steps & Additional Information

Next Steps for Applicants

+ Submit a change request for any changes to your Application

+ Watch for posted updates on the Contracting page of microsite

Get a Head Start on PDT

+ Contract with an approved Data Escrow Agent
Next Steps & Additional Information

Additional Information

+ Contracting / Registry Agreement page of microsite:

+ CIR Guidance, Contracting User Guide, and sample COI and Cross-Ownership:

+ Approved Data Escrow Agents:

+ Change Request process:

+ Questions? CSC Contact Information can be found here:
Thank you & Questions