



Social Media, Mobile, Apps & the Market for Domain Names in the Netherlands

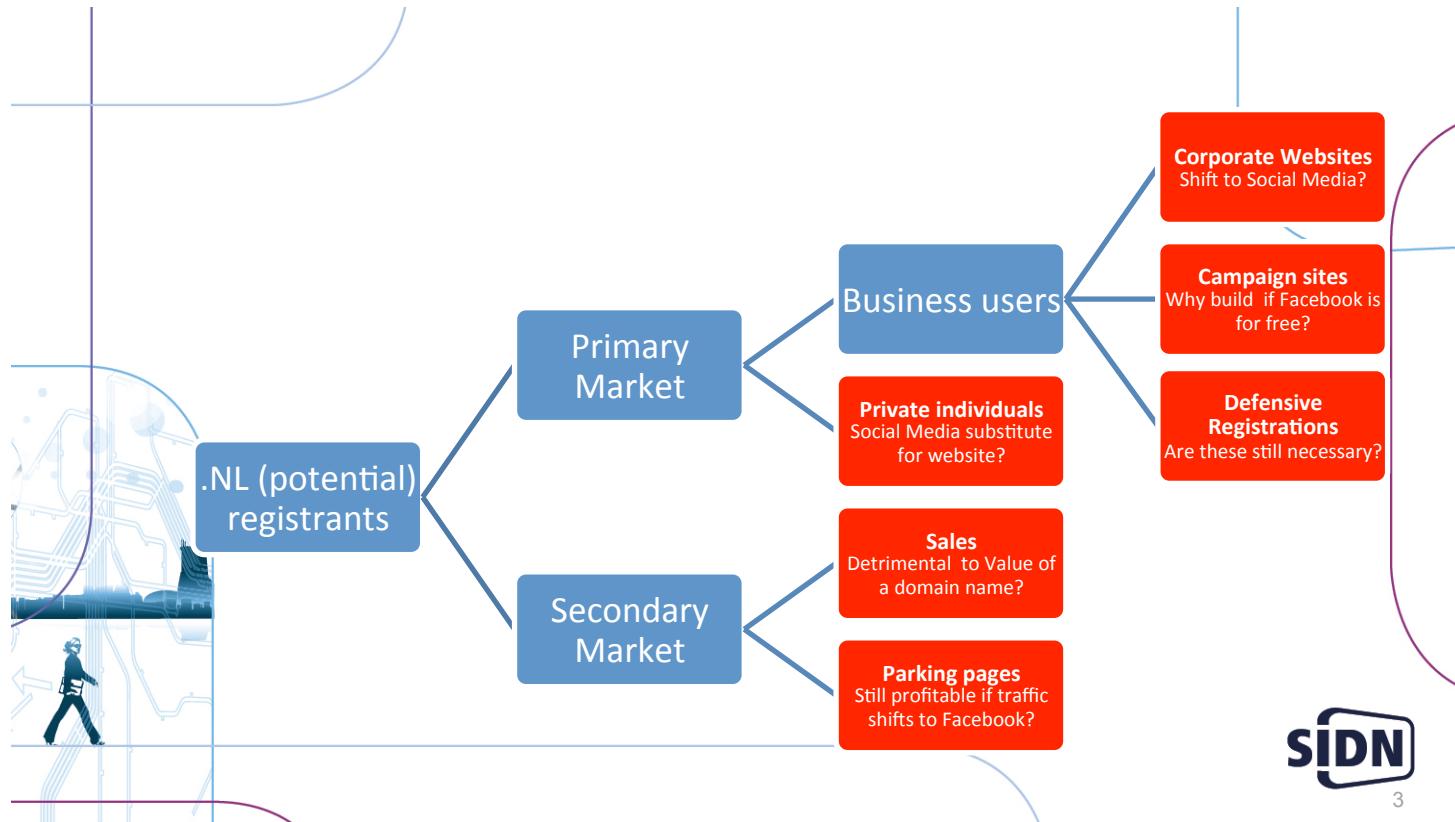


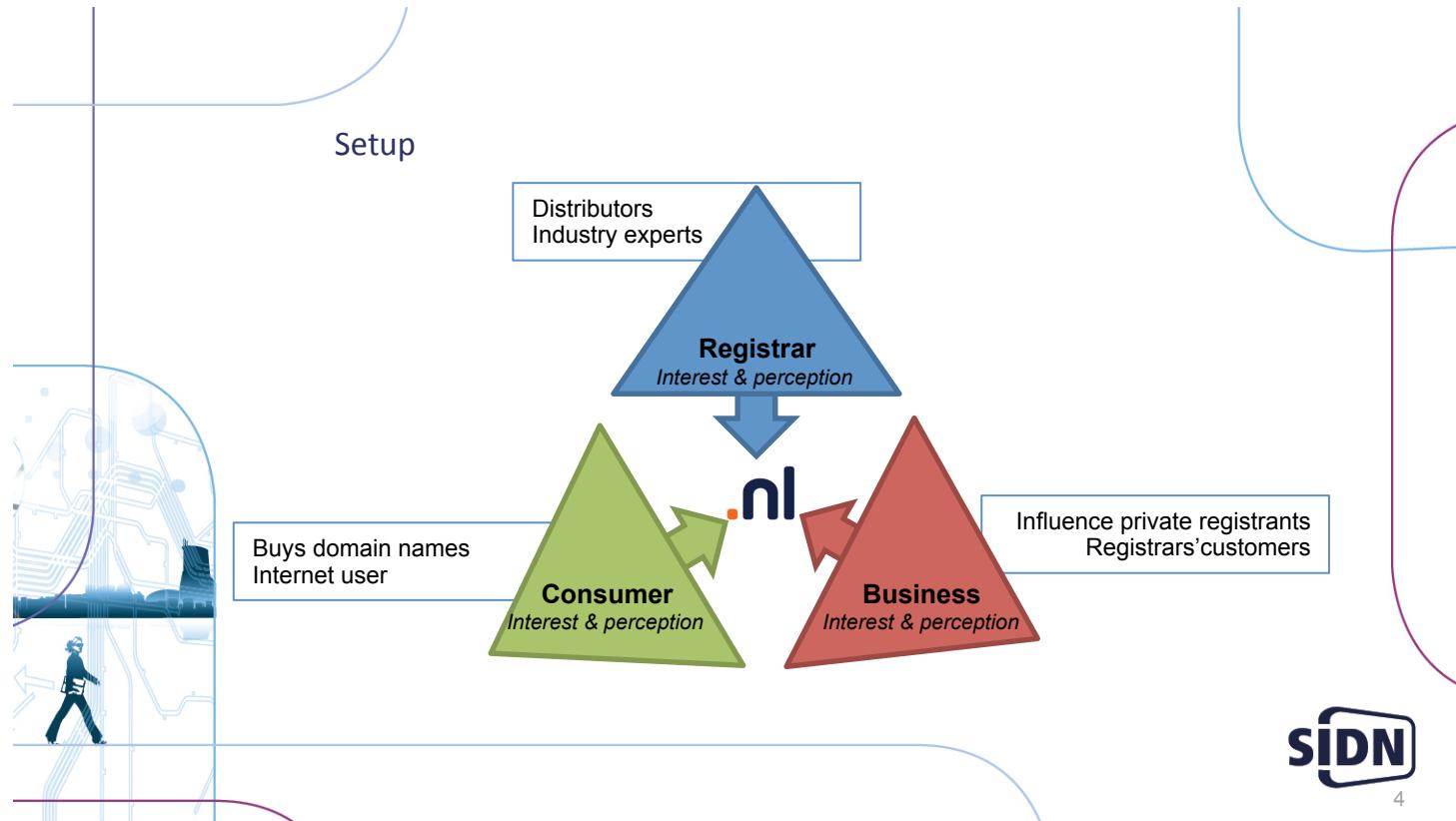
Michiel Henneke
CCNSO, 26th of june 2012

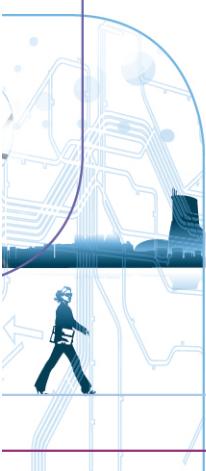


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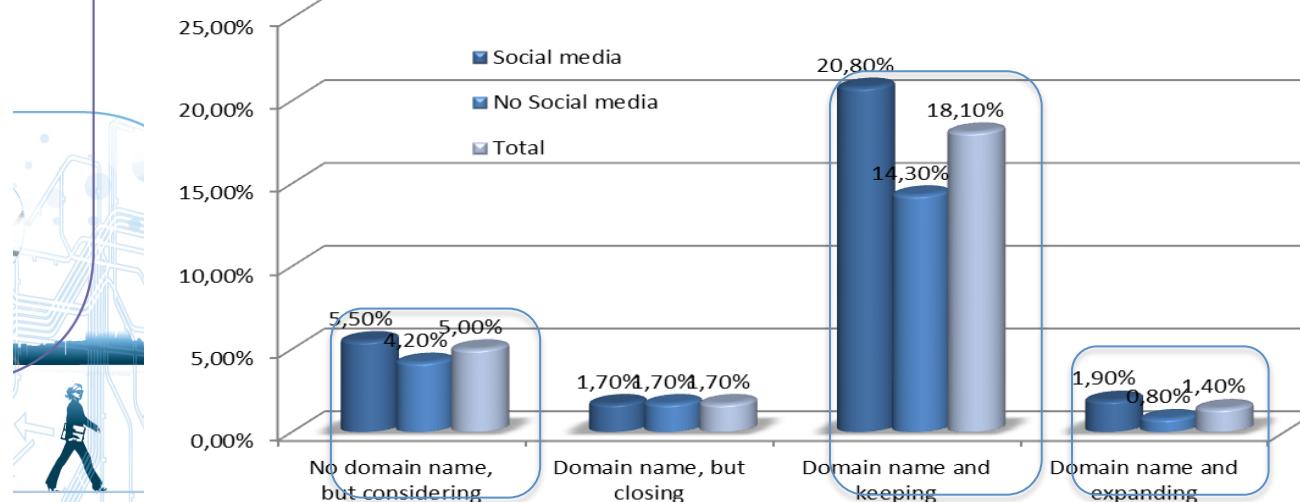


The most important question:

Do you have a domain name of your own or do you plan to get one?

1. No, I don't have a domain name and I'm not planning to get one.
2. No, I don't have a domain name, but I *am* planning to get one.
3. Yes, I do have a domain name, but I'm not planning to keep it.
4. Yes, I do have a domain name, and I *am* planning to keep it.
5. Yes, I do have a domain name, and I'm planning to get others.

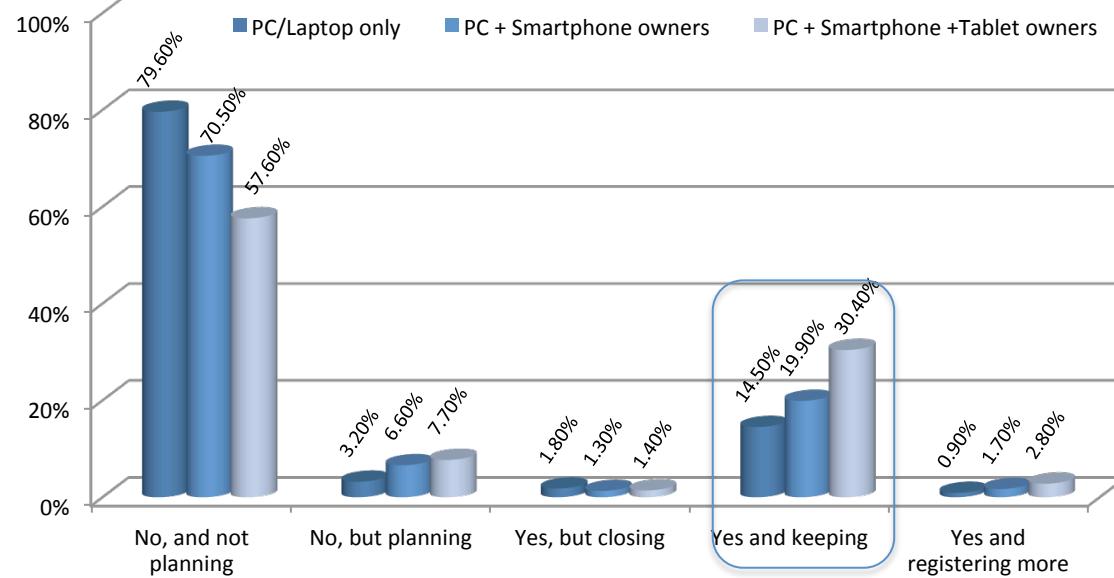
Social Media positive for willingness to register



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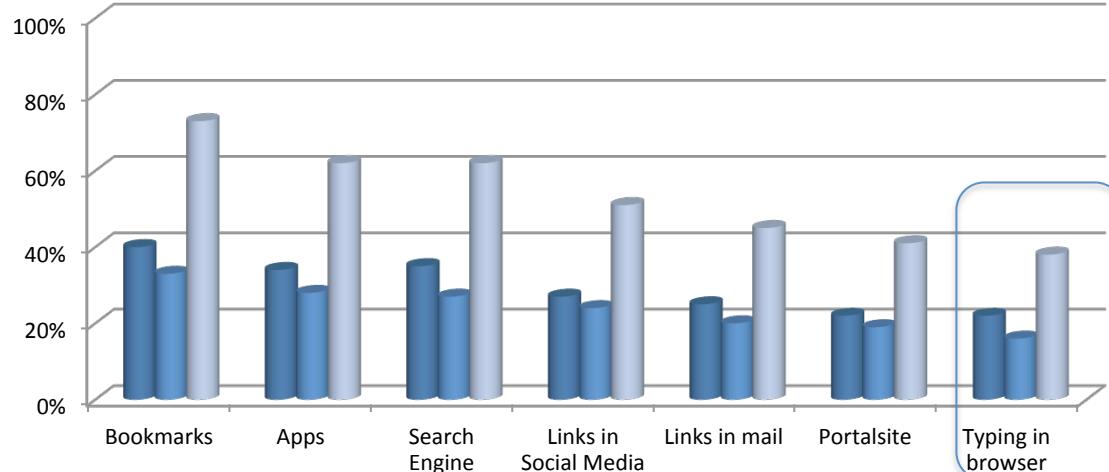
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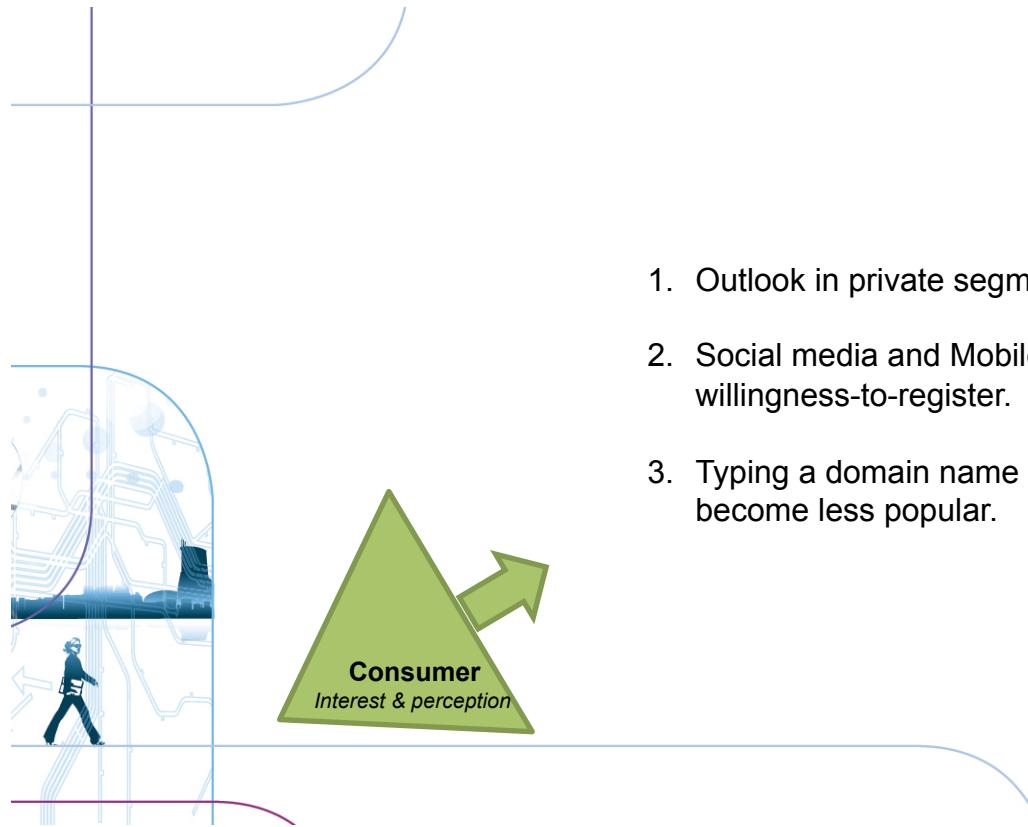
Mobile as well



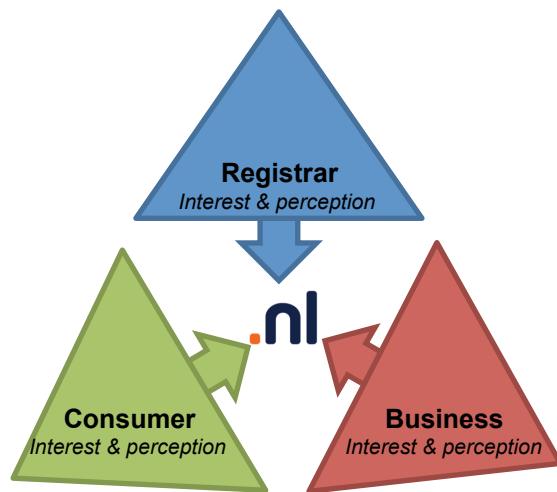
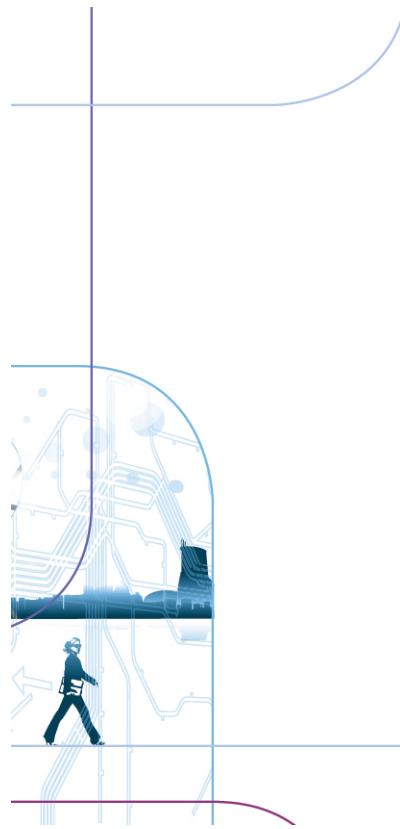
Typing domain names will become less popular

■ Tablet ■ Smartphone ■ Combined



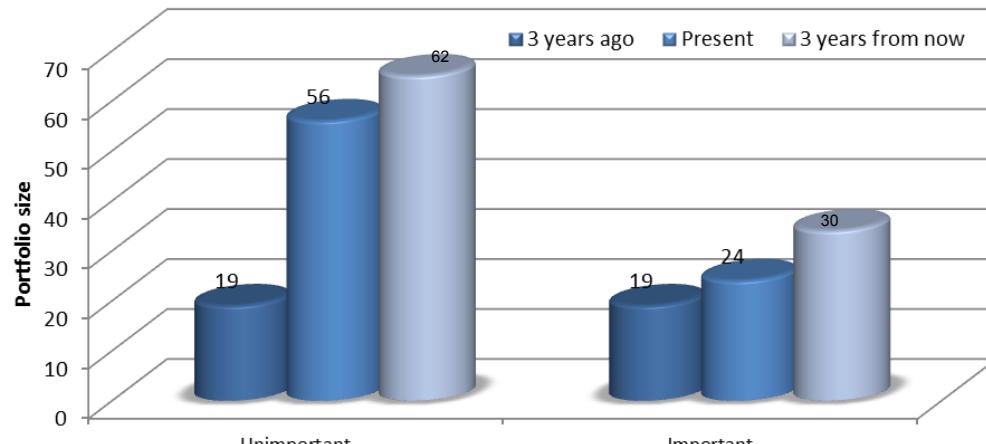


1. Outlook in private segment very positive.
2. Social media and Mobile positive for willingness-to-register.
3. Typing a domain name expected to become less popular.



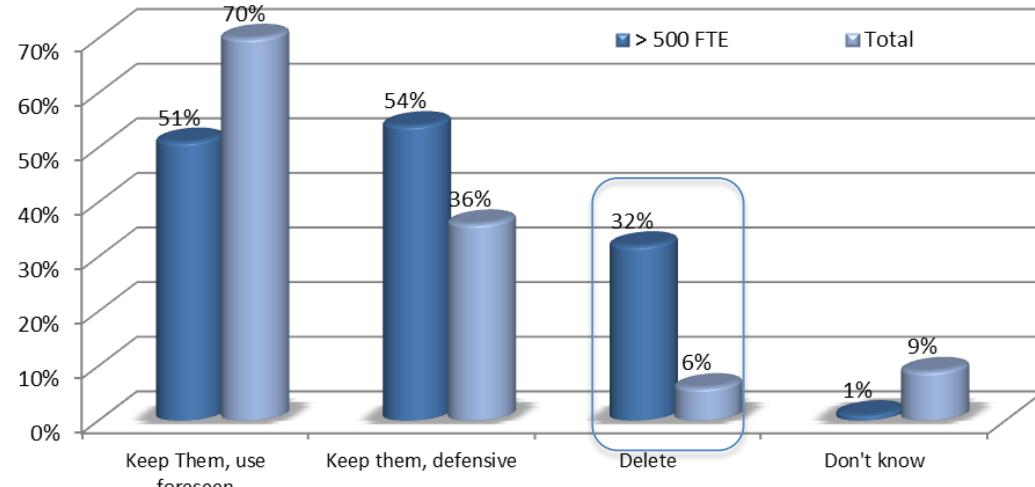
Businesses who consider Social Media important register less

Correlation between importance of Social Media and domain name portfolio



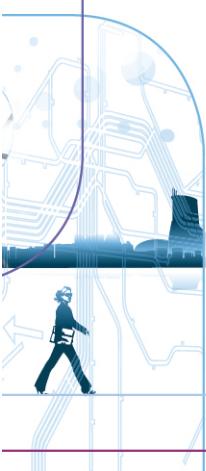
Large businesses expect to delete large numbers

Options for current portfolio

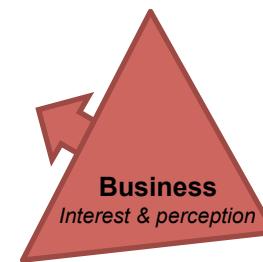


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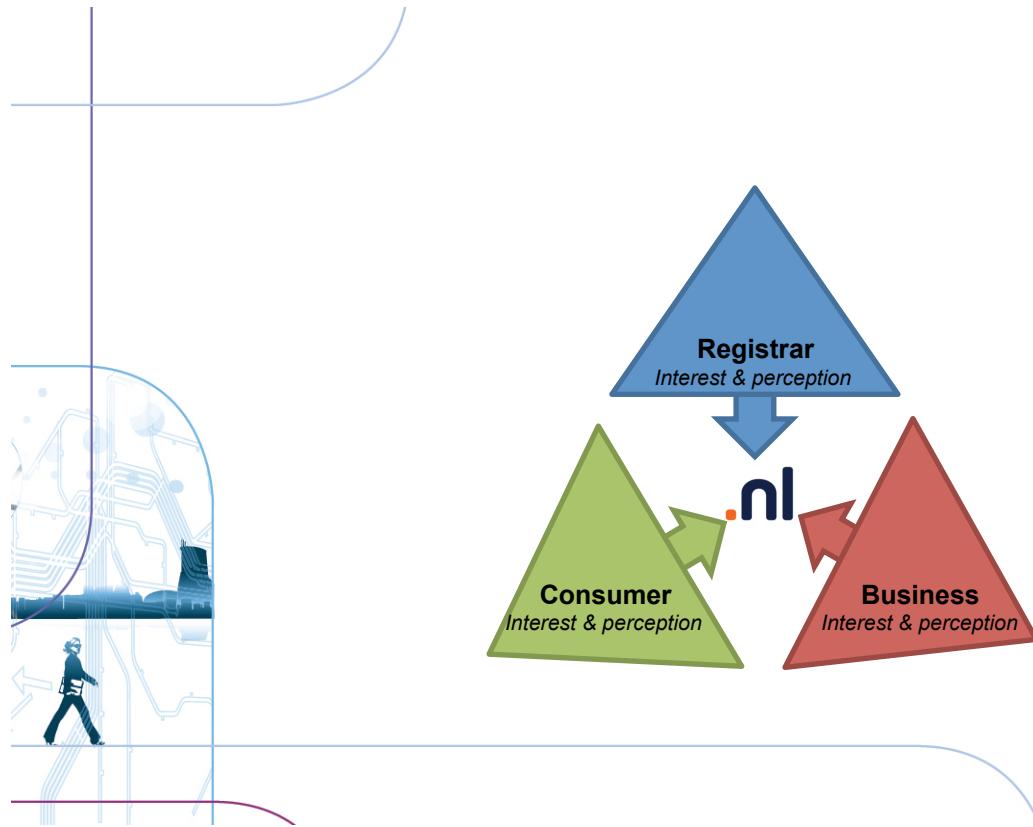
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1. Outlook positive, but less so than in private segment.
2. Companies who consider social media important register less than other companies.
3. Large companies more likely to delete part of their portfolio.

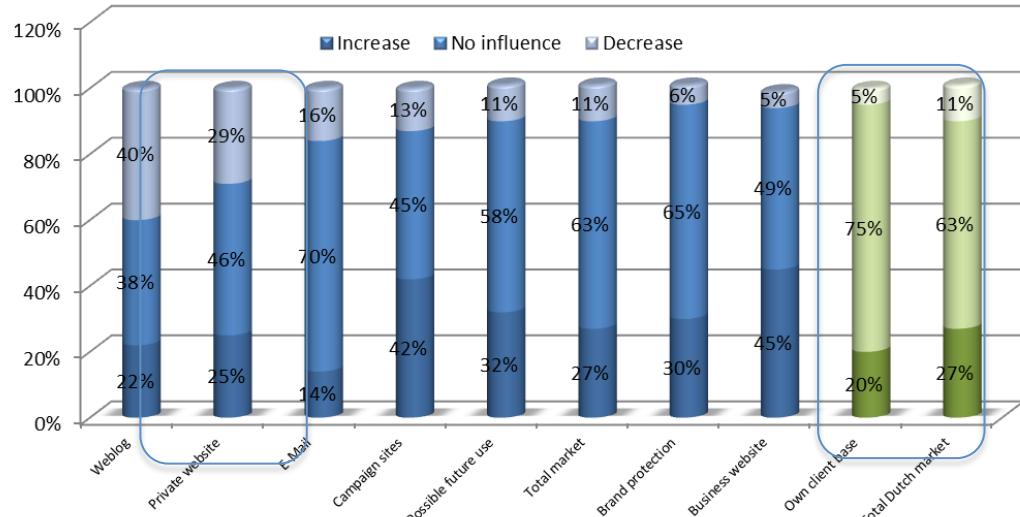


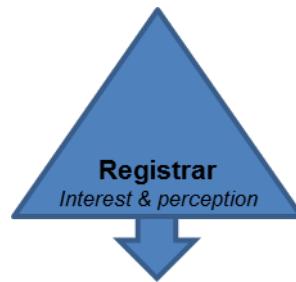
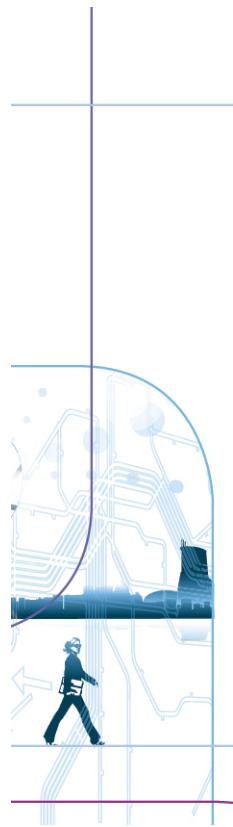
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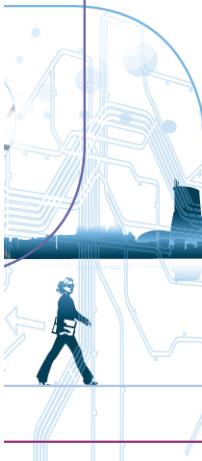
Registrars' views on use

Expected influence of Social Media on domain name applications (registrars, n=60)

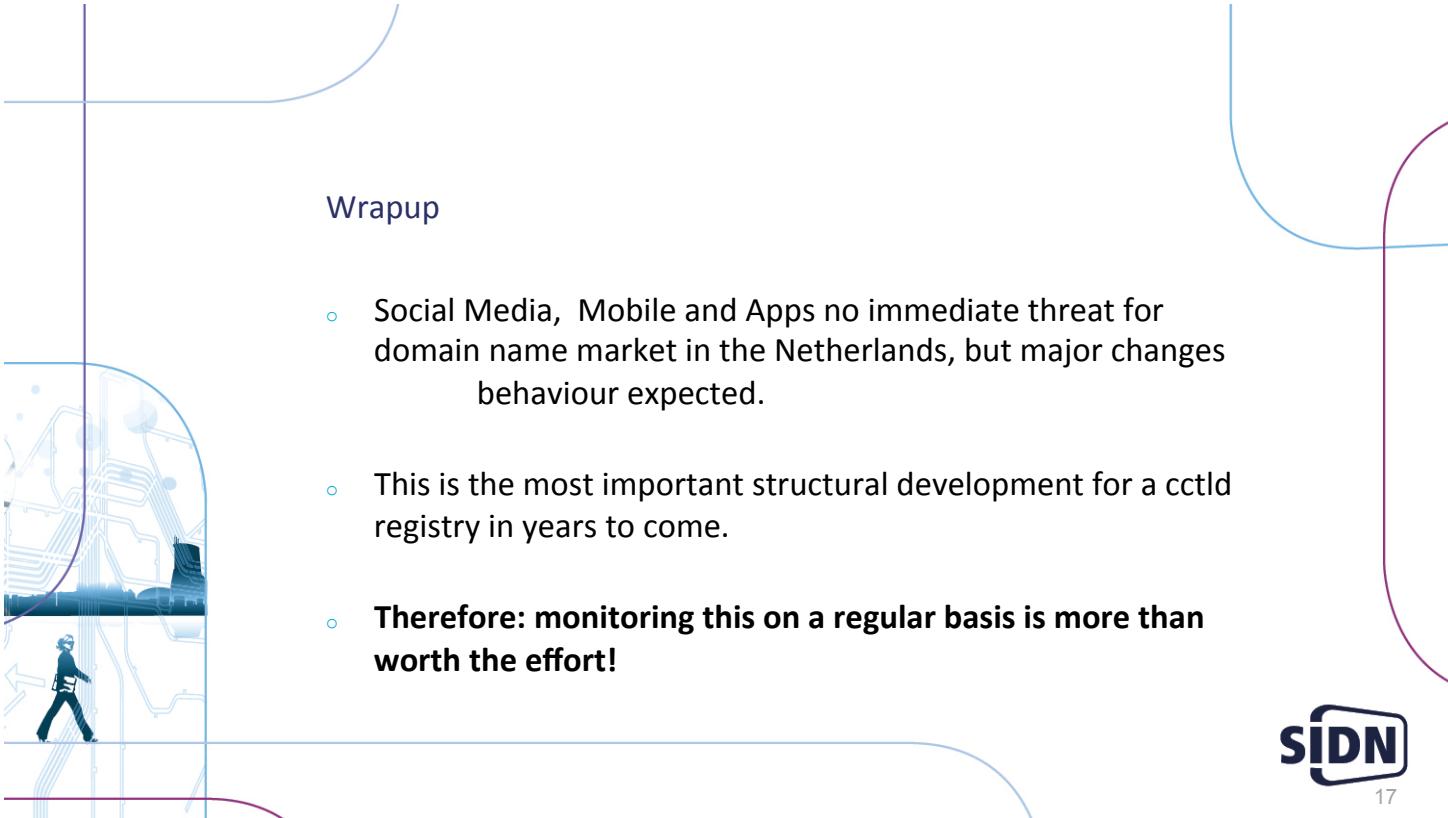


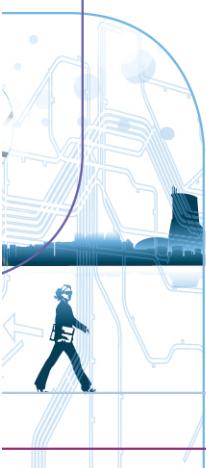


1. Registrars foresee overall increase in demand, but more in business than private segment.
2. Registrars believe defensive registrations still necessary in mobile age, but outlook for parking pages is bleak.



Wrapup

- Social Media, Mobile and Apps no immediate threat for domain name market in the Netherlands, but major changes behaviour expected.
 - This is the most important structural development for a ccTLD registry in years to come.
 - **Therefore: monitoring this on a regular basis is more than worth the effort!**
- 



But how? One question may suffice

Do you have a domain name of your own or do you plan to get one?

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Publicity

The collage includes:

- A screenshot of a website for NUzakelijk, featuring a red 'Z' logo and sections like 'e-Business' and 'Ondernemersblog'.
- A snippet from a news article about business websites and mobile apps.
- A screenshot of a Twitter search results page for 'sidn trends'.
- A snippet from a news article by CIRA News titled 'Trends in internet use and the Dutch domain name market research report published by SIDN'.
- A snippet from a news article by Heinekensite titled 'SIDN Trends in Internetgebruik en Nederlandse domeinnaammarkt'.
- A snippet from a news article by Helvetic ICT titled 'SIDN Trends in Internetgebruik en Nederlandse domeinnaammarkt'.
- A snippet from a news article by KLM titled 'Ortslagen bij Duitse Hyres'.
- A screenshot of the Nederlands Media Nieuws website.
- A large graphic of a black '.NL' logo inside an oval.
- A snippet from a news article by SIDN titled 'SIDN publiceert onderzoek Trends in Internetgebruik en domeinnaammarkt'.
- The SIDN logo at the bottom right.



COPY OF THE REPORT?

MAIL: MARKETING@SIDN.NL

