New gTLD Basics

New Internet Extensions

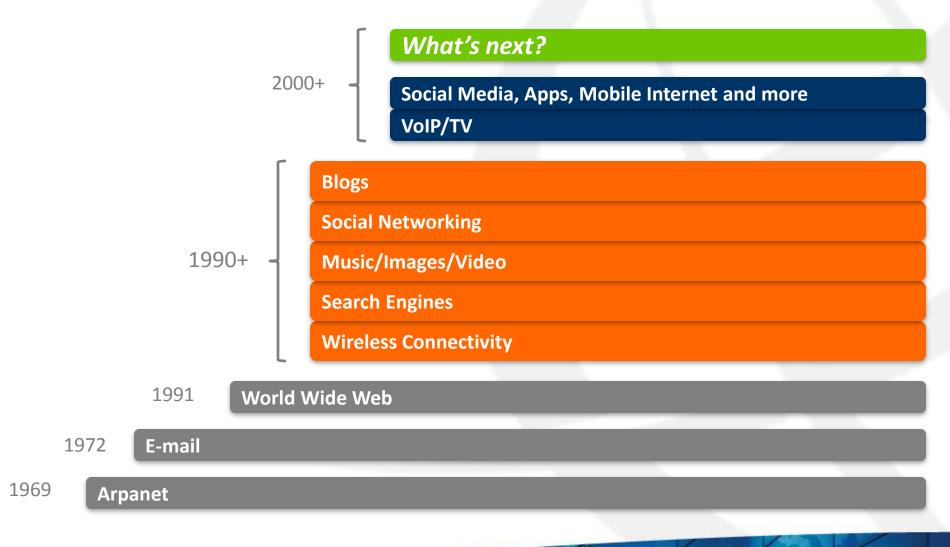


Agenda

- Overview about domain names, gTLD timeline and the New gTLD Program
- Why is ICANN doing this; potential impact of this initiative to businesses, governments, Internet communities and users
- Program who, when, what, how, how much
- Where to get more information



Internet - An Evolving Ecosystem



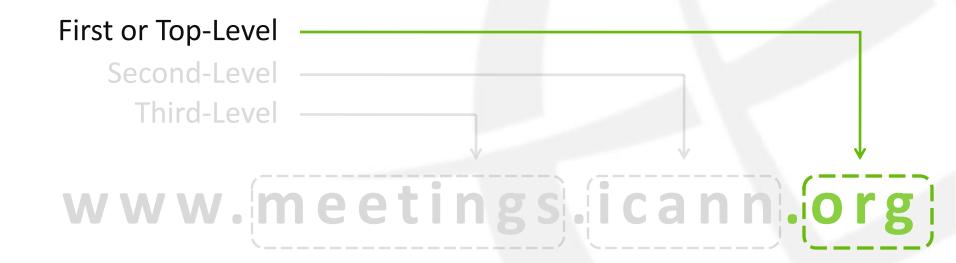
The Anatomy of a Domain Name

Second-Level
Third-Level

www.meetings.icann.org



The Anatomy of a Domain Name





Terminology Clarifications

- gTLD = generic Top-Level Domain
 - Also known as an extension, label, string, suffix...
 - Series of characters that make up part of your Internet address
- ccTLD = country code Top-Level Domain
- IDN Internationalized Domain Name
 - Domain name represented by local language characters, or letter equivalents



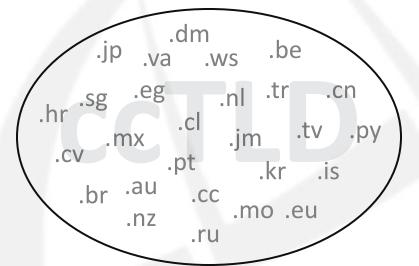
ROOT

.org .mil
.com .asia .gov
.info .edu .int .jobs
.net .name
.mobi .museum .pro .post
.travel .biz
.tel .aero .arpa
.coop .cat

New gTLD Program

New gTLDs

.city .acronym
.gIDNs .brand .generic
.community .region

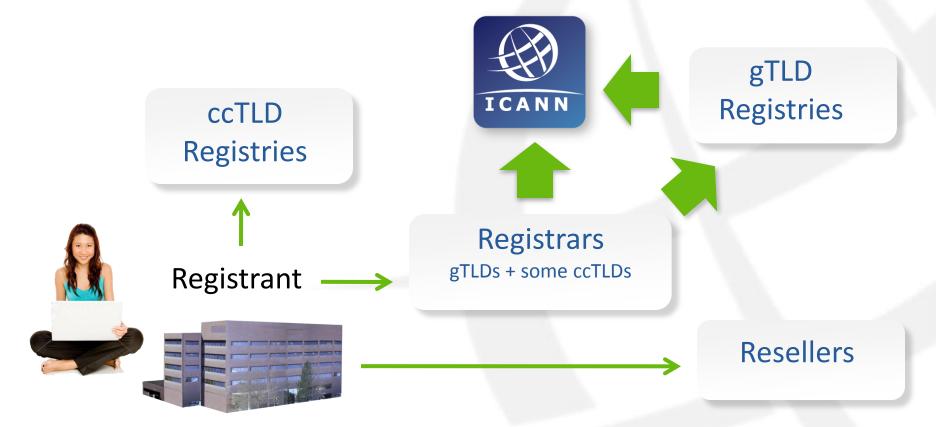


Fast Track Program

IDN ccTLDs

مصر السعودية pф مصر السعودية ф.рф

DNS - A Complex Ecosystem



What is a gTLD Registry?

- Is a business with very specific technical requirements
- Mandatory Agreement with ICANN
- Is the authoritative, master database of all domain names registered in each top-level domain
- Keeps the master database and also generates the "zone file" which allows computers to route Internet traffic to and from top-level domains anywhere in the world
- Today, Internet users don't interact directly with the registry operator; users can register names by using ICANN-Accredited Registrars

What is the New gTLD Program?

- An initiative that will enable the introduction of unlimited generic top-level domain names or extensions (both ASCII and IDN) into the domain name space
- Managed by the Internet Corporation for Assigned Names and Numbers (ICANN)



gTLD Timeline

Predating ICANN (before 1998)

> .com .edu .gov .int .mil .net .org .arpa

.aero .biz .coop .info .museum .name .pro

.asia .cat .jobs .mobi .tel

2004 Round

.travel .post



2000 Round

New gTLD Program Policy development Dec 2005 to Sep 2007



Public Participation and the Draft Applicant Guidebook

- November 2008 (version 1)
- May 2009 (excerpts)
- March 2009 (version 2)
- October 2009 (version 3)
- February 10 (excerpts)
- May 2010 (version 4)
- November 2010 (Proposed Final version)
- April 2011 Discussion Draft
- May 2011 Applicant Guidebook

Board Approval of Final Guidebook

Program Launch

ICANN Board Policy approval Jun 2008

Publication
Final Applicant
Guidebook

Communications
Campaign
With launch dates
+ application
details

On-going status reporting on ICANN's website

Why Expand the Top-Level?

- Remove existing limitations to ASCII gTLDs which do not reflect growing Internet reality and needs
- Create platform to innovation in the industry and Internet
- Open doors to increase choice and competition in the market place



ICANN's Mission and New gTLDs

1998 - founding documents

"The new corporation ultimately should ... 3) oversee policy for determining the circumstances under which new TLDs are added to the root system"

ICANN/U.S.A. government agreements

"Define and implement a predictable strategy for selecting new TLDs"

2009 - Affirmation of Commitments (9.3)

Promote competition, consumer trust and consumer choice

Potential Impact - Businesses

- Opportunity for investment
- More choice and competition
- Platform for innovation; new business model opportunities
- Brand management and online marketing practices
- Impact to industry sectors; security; control; user behavior
- Upgrade systems/applications to accept new TLDs

Potential Impact

- Government & Communities

- Increase of online cultural, linguistic, geographic communities
- More globally and culturally inclusive internet with IDNs
- Local ccTLDs
- Geographic names



Potential Impact - Internet Users

- More choice; innovation; competition
- Online cultural, linguistic, geographic communities
- New ways to find information, products and services



Who Can Apply?

Entities from anywhere in the world

that meet the pre-defined criteria and requirements as outlined in the Applicant Guidebook

ATTENTION!

- Not for individuals
- This is a business commitment to become a REGISTRY!





How to Apply?



Singapare 41
19-24 June 2011

- Online
- TLD Application System (TAS)
 - will be accessible via www.icann.org
- Process application in English
- Answer questions; upload documents
- Critical deadlines

When Can I Apply

ICANN will announce the program's launch dates as part of the communications campaign





What do I Need to Apply

- **✓** Review Applicant Guidebook for details
- ✓ Get strategic third parties involved early
- ✓ Attention to additional requirements for geographic, community and IDN applications
- Review deadlines





How Much?

Evaluation fee - US\$ 185,000

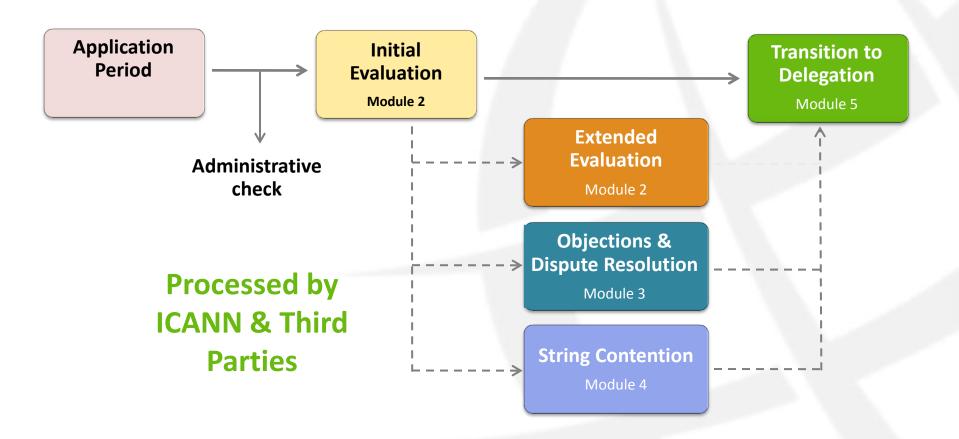
- Paid to ICANN
- US\$5,000 of which is due upon TAS registration
- Refunds apply in certain cases
- Other fees may apply might not be paid to ICANN

On-going Registry Fees

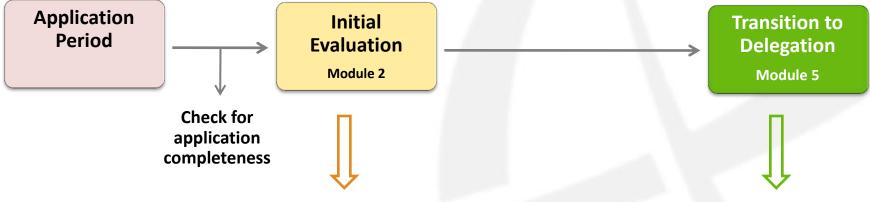
- US\$ 25,000 annual Registry fee
- Transaction fee US\$ 0.25

These are evaluation and Registry fees only. Consider carefully the costs for running a Registry.

Evaluation Process at a Glance



Straightforward Evaluation Path



- Complete Background check
- **Panels**
- String Similarity
- DNS Stability
- Geographical names
- Technical/Operational capability
- Financial capability
- Registry Services



Contract Execution

Pre-delegation check



Variables in Evaluation Path



Module 2



- Technical/Operational
- Financial
- Geographical Names
- Registry Services

Objections & Dispute Resolution

Module 3



- String Confusion
- Legal Rights
- Community Objection
- Limited Public Interest
- Independent Objector

String Contention

Module 4



- Community Priority Evaluation
- Auction

Plan for Additional Fees & Processing Time

Grounds for Objection



String Confusion

Legal Rights



Limited Public Interest

Community Objection

What Should I do Now?



- ✓ Evaluate if the New gTLD Program is for you
- ✓ Review Applicant Guidebook
- ✓ Get educated about the Registry business and the DNS industry
- ✓ Understand what is needed to get ready

If I choose NOT to Apply...



Monitor the program to understand:

- ✓ Impact to brand/trademark
- ✓ Impact to community and geographic names
- **✓** Potential Industry trends
- ✓ Competitors actions
- ✓ Changes to Internet
- ✓ User behavior

More Information...

- www.icann.org
- New gTLD Program web-pages ⇒

- Applicant Guidebook
- Factsheets
- Global Events
- Public Comments
- Status Reports *more...*
- Questions? Email us: newgtld@icann.org



Thank You

