afnic

Afnic (re-)appointed as .fr registry October 2012

### Key facts about Afnic

- ✓ Not for profit, open membership, multistakeholder, including Governement representatives
- √ 2,4 million domains under management
- √ 61 staff, based south-west of Paris
- ✓ Also manager of .re, .tf, .yt, .pm and .wf
- ✓ Back-end registry applicant for 17 new gTLDs

### Timeframe

March 2011 : new legal framework December 2011: opening to Europe implements new framework March-May 2012: RFP on .fr management July 2012 : Afnic reappointed

Oct. 2010 : legal framework cancelled



### RFP criteria and specifics

- √ 11 tenders, one for each French ccTLD
- ✓. fr decision due by June 30th
- ✓ Open to any European organisation
  - ✓ Candidate registry can't own registrar
- ✓ Emphasis on security
- ✓ Any profit MUST be re-invested within the scope of the TLD-specific contract

### Competition and communication







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### Main competition arguments

### le-nouveau.fr

# FRNIC

- We will double the number of domain names
- Lower prices (but not too much)
- Complex new governance model
- Support in the start-up & entrepreneur digital community



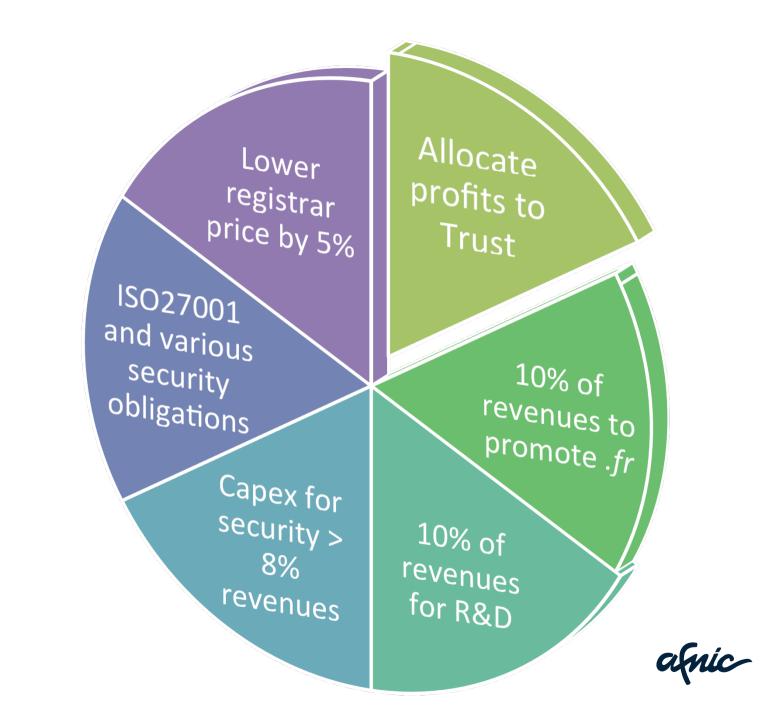
## Afnic

- Multistakeholder governance and PDP
- Center of excellence (R&D): extra benefits for community beyond registry
- Customer and community support (national & international)
- Proven track record

#### Outcome

✓ Afnic appointed for 5 years (with 5 year renewal option)





### Also...



### Next steps

- ✓ Implementing commitments
  - ✓ Appointment process is a key driver for organisation change
  - ✓ The Trust reinforces our mission : promote and develop the Internet in France
- ✓ Prepare for next RFP :
  - ✓ Expect increased competition



www.afnic.fr contact@afnic.fr Twitter : @AFNIC Facebook : afnic.fr

# Thank you!

