#### 15 April 2011

#### This document contains the ICANN reply notes to the:

- "GAC indicative scorecard on new gTLD outstanding issues" of 23 February 2011, and
- "GAC comments on the ICANN Board's response to the GAC Scorecard" of 12 April 2011.

The original "Notes" document has been revised to reflect the ICANN reasoning based on discussions in San Francisco and the GAC Response dated 12 April 2011. In order to keep the document from becoming unwieldy and to make it relatively easy to follow, the original Board Notes column has been "redlined." However the rest of the document remains the same and does not contain the most recent "GAC comments", which are posted at the link indicated above. (Note: the simple formatting has some drawbacks. For example, the issue numbers no longer completely match those in the new "GAC comments" where the GAC have realigned the comments in a way that makes more sense.)

As before, each **GAC scorecard item is noted with a "1A", "1B", or "2**". Some scores have been adjusted to reflect changes made by the GAC and Board.

- "1A" indicates that the Board's position is consistent with GAC advice as described in the Scorecard.
- "1B" indicates that the Board's position is consistent with GAC advice as described in the Scorecard in principle, but that the implementation of the advice might be different than the GAC's recommendation.
- "2" indicates that the Board's current position is not consistent with GAC advice as described in the Scorecard and GAC Response.

#### **Results:**

The recent ICANN Board – GAC consultations were successful in a number of ways. They were substantive, effective, results-oriented working sessions that created the gravamen for an effective ICANN - government working model going forward.

These consultations have resulted in several victories for ICANN and the GAC: the GAC agreed that ICANN should prepare for an economic study to be undertaken after the first round to measure program effectiveness and indicate improvements; ICANN agreed

to implement a "GAC Advice for New gTLDs" process. In these and other areas, both sides have made accommodations and also reached areas of agreement.

It should be noted that in any negotiation of 80 separate points, such as we have here, the final score is not going to be 80 to zero. At the end of the day, it seems the Board is going to have to say in some cases, "we are going against GAC advice," but the Board has made serious and effective changes in response to the first GAC scorecard – as has the GAC. It is important to recognize that although there are "2's" remaining, some of the solutions generated were intended to address the set of GAC concerns, even if they do not specifically address each point.

For example, the GAC Early Warning and the GAC Advice processes are intended to address specific GAC concerns about their role vis-à-vis the Board, but these processes were designed to address other GAC issues as well, e.g., broadening definitions of community and geographic TLDs. So while the Scorecard indicates that there are still areas of disagreement (i.e., "2s") some of those areas are addressed in the broad nature of some of the solutions.

Item#	GAC Scorecard Actionable Item	Position	Notes	
1.	The objection procedures including the requirements for governments to pay fees			
1.	Delete the procedures related to "Limited Public	<u>1A</u> 1B	The GAC indicated in Brussels that its concern	
	Interest Objections" in Module 3.		relates to requiring governments to use this	
			objection process. The Board and its 12 April	
			<u>"GAC comments"</u> therefore agreed that it	
			would be consistent with GAC advice to leave	
			the provision for Limited Public Interest	
			Objections in the Guidebook for entities other	
			than GAC members and other governments,	
			instead of the original GAC recommendation	
			that the entire section be deleted. New,	
			proposed GAC review procedures have been	
			created (please see below). ICANN will also	
			adopt the GAC recommendation that ICANN	
			amend the title of Module 3 to "Objection	

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			Procedures" to more accurately reflect the
			intention to provide the GAC with a separate
			procedure for objections based on public
			policy concerns.
			general purposes, but the GAC (as a whole)
			would not be obligated to use the objection
			process in order to give advice.
2.	Procedures for the	review of sen	sitive strings
2.1.1	1. String Evaluation and Objections Procedure	1B	The Board certainly respects that there are no
	Amend the following procedures related to the Initial		mandated timeframes for GAC policy advice,
	Evaluation called for in Module 2 to include review by		nor a requirement to provide consensus
	governments, via the GAC.		advice to the Board. It is nonetheless useful
	At the beginning of the Initial Evaluation Period,		for the efficiency of the process that GAC
	ICANN will provide the GAC with a detailed summary		advice be timely, useful and documented. The
	of all new gTLD applications.		Board appreciates that the GAC will endeavor
	Any GAC member may raise an objection to a		to respond within the comment period and
	proposed string for any reason. The GAC will consider		agrees that ICANN should attempt to set the
	any objection raised by a GAC member or members,		time for the early warning period to be at 60
	and agree on advice to forward to the ICANN Board.		days.
			Coincident with the posting of this summary is
			also a proposal where the current application
			evaluation process flow would be augmented
			to include a GAC Early Warning procedure and
			a GAC Advice on New gTLDs (i.e., objection)
			procedure. GAC Early Warning and GAC Advice
			on New gTLDs can be applied to any
			application, e.g., sensitive, community, sector,
			or geographic strings of any type.

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			The Early Warning Notice does not require
			GAC consensus; it requires a GAC decision to
			issue a notice based upon statements of
			member states or governments.
			The GAC Advice on New gTLDs procedure does
			not require GAC consensus but GAC advice
			that is stated to be a "GAC consensus"
			position and that states "this application
			should not proceed," will create a strong
			presumption for the Board that the
			application should not be approved. If the
			Board then decides to approve the
			application, a Bylaws-required good faith
			attempt at reconciliation would be triggered.
			Additional detail and rationale for the
			positions is included in the companion paper
			posted with this summary.
			A procedure for GAC review will be
			incorporated into the new gTLD process. The
			GAC may review the posted applications and
			provide advice to the ICANN Board. As
			discussed with the GAC, such advice would be
			provided within the 45 day period after
			posting of applications, with documentation
			according to accountability and transparency
			principles including whether the advice from
			the GAC is supported by a consensus of GAC
			members (which should include identification
			members (which should include identification

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			of the governments raising/supporting the objection).
2.1.2	GAC advice could also suggest measures to mitigate GAC concerns. For example, the GAC could advise that additional scrutiny and conditions should apply to strings that could impact on public trust (e.g. '.bank').	2	The Board appreciates that the Bylaws do not limit the GAC's ability to provide advice on public policy matters. We hope that GAC Early Warning would encourage applicants to resolve the issue or withdraw if appropriate. The refund is set at a higher rate than the otherwise maximum refund in order to encourage withdrawal in the face of the potential government-level objection.  If the GAC were to provide suggested changes to mitigate concerns that lead to changes in the application, we are concerned that the advice would lead to ad hoc changes to the evaluation process based on subjective assessments.  The current process, for good reason, provides very limited ability for applicants to amend their application. Allowing amendments would encourage abuses and, we believe, actually increase the number of controversial applications. For example, if the GAC Early Warning required government approval for an application to go forward, that could be

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			remedied. However, if the GAC advised that
			the string itself raised impermissible
			sensitivities, the applicant is not allowed to
			amend the application to change the string.
			That applicant could withdraw for a greater
			<u>refund.</u>
2.1.3	In the event the Board determines to take an action that is not consistent with GAC advice pursuant to Article XI Section 2.1 j and k, the Board will provide a rationale for its decision.	1A	This is settled.
2.2	2. Expand Categories of Community-based Strings Amend the provisions and procedures contained in Modules 1 and 3 to clarify the following:		
2.2.1	"Community-based strings" include those that	2	It is true that the Board has rejected the idea
2.2.1	purport to represent or that embody a particular	2	that community name definitions be
	group of people or interests based on historical,		expanded to include other sectors and
	cultural or social components of identity, such as		regulated business, but it the Board does not
	nationality, race or ethnicity, religion, belief, culture		suggest substituting a Community objections
	or particular social origin or group, political opinion,		procedure for the more proactive and
	membership of a national minority, disability, age,		preventative mechanism that would require
	and/or a language or linguistic group (non		an affirmative demonstration of Community
	exhaustive). In addition, those strings that refer to		support.
	particular sectors, such as those subject to national		<u> </u>
	regulation (such as .bank, .pharmacy) or those that		Expansion of categories in a clear way is
	describe or are targeted to a population or industry		extremely difficult. This is reflected in the
	that is vulnerable to online fraud or abuse, should		public comment received. Community
	also be considered "community-based" strings.		definitions have been drawn narrowly in the

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			Guidebook to prevent abuses. Even expansion
			of categories will probably not address GAC
			concerns in some way as even the expanded
			definition might leave some genuine area of
			sensitivity unaddressed.
			The proposed GAC Early Warning and GAC
			Advice on New gTLDs procedures are designed
			to address the GAC concern, i.e., so the GAC
			can provide input on any application for any
			reason, eliminating the need for specific
			definitions. Therefore, the procedures will
			address sensitive, community, geographic and
			sector (regulated industry) string issues and
			give indications to applicants on ways to avoid
			formal objections.
			Any community is eligible to designate its
			application as community-based. Bona fide
			community applicants are eligible for
			preference in the event of contention for a
			string.
			Also, ICANN has provided a community
			objection process in the event that there is
			"substantial opposition to it from a significant
			portion of the community." (A community
			objection may be lodged against any
			application, whether or not it is designated as
			community based.)

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			The GAC's list of groups and sectors appears to be an example of the kinds of communities that may be able to achieve standing to raise a community objection.
			ICANN will review the standards for the community objection process to ensure that they are appropriate. Revised standards will be included in the forthcoming version of the Applicant Guidebook.
2.2.2	Applicants seeking such strings should be required to affirmatively identify them as "community-based strings" and must demonstrate their affiliation with the affected community, the specific purpose of the proposed TLD, and —when opportune evidence of support or non-objection from the relevant authority/ies that the applicant is the appropriate or agreed entity for purposes of managing the TLD.	2	See section above. The GAC Early Warning and GAC Advice procedures can be applied to any application, regardless of whether the applicant has been self-designated as a community TLD.  The GAC's suggestion would require applicants to designate themselves as a community, even if they might not be.  Strings may have many meanings, not all of which might implicate a community.  Reducing the context for how strings may be used is contrary to an important goal of the new gTLD program, which is to help encourage competition, innovation and consumer choice.
2.2.3	In the event the proposed string is either too broad to effectively identify a single entity as the relevant	2	As described above and in the accompanying paper, the GAC may object to any application.

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	authority or appropriate manager, or is sufficiently		The community objection process is intended
	contentious that an appropriate manager cannot be		to deal with applications where "there is
	identified and/or agreed, the application should be		substantial opposition" to the application
	rejected.		"from a significant portion of the community."
			This GAC advice seems to suggest that unless
			everyone can agree on an appropriate
			applicant for a given string then the string
			should not be approved. Again, this seems
			contrary to the goal of increasing competition
			and providing additional choice to all
			consumers.
			Further, the phrase "sufficiently contentious"
			is vague and it is unclear who the GAC is
			suggesting would need to agree on an
			"appropriate manager." Thus, this suggestion
			does not seem to be workable in light of the
			goals of the new gTLD program.
2.2.4	The requirement that objectors must demonstrate	<u>1A1B</u>	Applicant Guidebook has beenStaff will return
	"material detriment to the broader Internet		with revised wording to clarifyaddress this
	community" should be amended to reflect simply		aspect of the standards.
	"material detriment", as the former represents an		
	extremely vague standard that may prove impossible		The new standard in the Guidebook reads:
	to satisfy.		"The objector must prove that the application
			creates a likelihood of material detriment to
			the rights or legitimate interests of a
			significant portion of the community to which
			the string may be explicitly or implicitly
			targeted."concern.

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2.2.5	Individual governments that choose to file objections to any proposed "community-based" string should not be required to pay fees.	1B	A companion paper considers several models that balance the government interests and the need for ICANN to maintain a reasonable extent of control over expenditures. It recommends that a pre-determined amount of funding be designated by ICANN for each individual government, for the purpose of funding objection fees where a government wished to file a formal objection. Each government would be allotted an equal amount, and could continue to draw on such funds up to the maximum at its discretion, with the guarantee that at least one objection be fully funded. By fixing the funding amount (instead of the number of objections), governments could tailor the objections to minimize dispute resolution costs.  This would provide ability for governments to object without cost and even collaborate on which governments will file objections, while putting a ceiling on the maximum costs.  This leaves several options for governments:  GAC Early Warning and GAC Advice on New gTLDs (no fee); the loser pays model where governments who win their objections pay no fees; limited number of objections paid by ICANN; and, in an option to be explored further, the possibility that governments faced with high numbers of objectionable

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			applications in their region request
			extraordinary funding from ICANN or some
			other source to be identified.
			Detail and rationale are provided in the paper.  ICANN will investigate a mechanism for the forthcoming round under which GAC members could be exempted from paying fees for objections in some circumstances (subject to constraints imposed by budget and other considerations).
3.	Root Zone Scaling		
3.1.1	The Board should continue implementing a monitoring and alerting system and ensure a) that ICANN can react predictably and quickly when there are indicators that new additions and changes are straining the root zone system, and	1A	Root zone monitoring systems are currently in place. ICANN will work with root zone operators to identify relevant reporting metrics and establish a process to report such metrics to the GAC and the Internet community.  Furthermore, a process will be implemented that enables the delegation of TLDs to be slowed or stopped in the event there is a strain to the root zone system.
			ICANN also commits to review the effects of the new gTLD program on the operations of the root zone system, and defer the delegations in the second round until it is determined that the delegations in the first round did not jeopardize root zone system

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TECH #	GAC SCOTCCATA ACTIONASIC ITCIII	1 ostaon	security or stability.  Pleased with concurrence on this issue and taking the next step to execute on its commitments, ICANN has drafted a companion paper to this document describing root zone scaling efforts: monitoring root
			zone stability and planning ICANN operations for increased delegation rates and provision of services to larger numbers of registries. This plan includes a hold on new delegations after the first round until stability is tested and assured. Included as an annex to that paper is a draft document: Root Server System Management Strategy. This document is the first draft of the plan to monitor root zone performance.
3.1.2	b) that the processes and possible resulting restorative measures that flow from its results are fully described in the Application Guidebook before the start of the first application round.		See 3.1.1 above.
3.2	The Board commits to defer the launch of a second round or batch of applications unless an evaluation shows that there are indications from monitoring the root system etc. that a first (limited) round did not in any way jeopardize the security and stability of the root zone system.		See 3.1.1 above.
3.3	The Board commits to make the second round or batch of applications contingent on a clean sheet from		See 3.1.1 <del>above.</del>

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	full technical and administrative assessment of impact of the first round with recommendations which should go out to public comment for approval.		
3.4	The Board commits to avoid the possibility that other activities will be impacted by the possible diversion of resources to processing new gTLD applications.	<u>1A</u>	ICANN commits that the operation of the IANA functions and ICANN's coordination of the root zone system will not be negatively affected. The companion paper on Root Zone Scaling describes staffing plans to ensure ongoing day-to-day operations at ICANN.  These operations include delegation, redelegation, root zone changes, contractual compliance and registry liaison. Be advised that these calculations of manpower are not yet part of the ICANN operational plan. ICANN will continue to test these assumptions in order to create and execute an operating plan that addresses these requirements.
3.5	The Board should ensure that ICANN can effectively address the specific needs of applicants from different, perhaps non-English speaking cultures, and with different legal environments.	<u>1A</u>	ICANN's planning routinely takes into account non-English speaking and different legal environments. We will ensure that planning is included for handling new gTLDs. See note on 3.4 above.
3.6	The Board should monitor the pace and effectiveness of ICANN's management of contract negotiations for new gTLDs in a potential situation of 200 to 300 simultaneous applications and evaluations.	1A	
3.7	The Board is confident that all relevant actors (IANA, root server operators, etc) are sufficiently informed	1A	

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	about what is expected from them in terms of work		
	loadings and resources in order to fulfil their		
	respective roles, in particular the pre delegation		
	checking, approvals, implementation of potentially		
	200 to 300 root zone changes a year and expected		
	post-delegation changes.		
4.	Market and	│ l Economic Im	pacts
4.1	Amend the final Draft Applicant Guidebook to	<u>1A</u> 2	The Board notes and appreciates the revised
	incorporate the following:		GAC proposal that the Board should identify
			criteria to facilitate the weighing of the
	Criteria to facilitate the weighing of the		potential costs and benefits to the public in
	potential costs and benefits to the public in		the evaluation and award of new gTLDsIt is
	the evaluation and award of new gTLDs.		not planned that information gathered as part
			of the application will be used to predict the
			net benefit of the prospective TLD — that
			would be too speculative to be of real value.
			However, during the discussions between the
			GAC and the Board in Brussels, the GAC
			indicated that the weighing of costs and
			benefits should instead take place as part of
			the new gTLD program review as specified in
			section 9.3 of the Affirmation of
			Commitments.
			The New gTLD Program will be reviewed, as
			specified in section 9.3 of the Affirmation of
			Commitments. This will include consideration
			of the "extent to which the introduction or
			expansion of gTLDs has promoted

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			competition, consumer trust and consumer
			choice, as well as effectiveness of: (a) the
			application and evaluation process, and (b)
			safeguards put in place to mitigate issues
			involved in the introduction or expansion."
4.2	A requirement that new gTLD applicants provide	<u>1A</u> 1B	The Guidebook will be amended, i.e., the
	information on the expected benefits of the proposed		applicant questions will be augmented, to
	gTLD, as well as information and proposed operating		include questions requiring new gTLD
	terms to eliminate or minimize costs to registrants		applicants to provide information on the
	and consumers.		expected benefits of the proposed gTLD, as
			well as information and proposed operating
			terms to eliminate or minimize costs to
			registrants and consumers.
			ICANN retained economists familiar with these
			issues to suggest which questions should be
			asked.
			A Commence of the contract of
			After some discussion and iteration, questions
			have been developed and are provided in the
			annex to the explanatory memorandum on
			this topic. The questions will be public facing,
			i.e., the answers will be published. The
			answers will not be used to score or otherwise
			evaluate the applications.
			Two series or sets of questions are now
			included in the Guidebook, (see explanatory
			memorandum on this subject) headed by:
			inclinoralidati on this subject, headed by.

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			1. How do you expect that your proposed
			gTLD will benefit registrants, Internet users,
			and others?
			<ol><li>What operating rules will you adopt to</li></ol>
			eliminate or minimize social costs (e.g., time
			or financial resource costs, as well as various
			types of consumer vulnerabilities)? What
			other steps will you take to minimize negative
			consequences/costs imposed upon
			consumers? As clarified through the
			discussions with the GAC in Brussels, ICANN
			will continue to explore with the GAC during
			the ICANN Public meeting in March 2011what
			data might be included in the application to
			provide useful input to later economic studies
			and community analysis.
4.3	Due diligence or other operating restrictions to ensure	1A	ICANN will continue to work to ensure that
	that Community-based gTLDs will in fact serve their		post-delegation dispute mechanisms
	targeted communities and will not broaden their		adequately address this concern. The ICANN
	operations in a manner that makes it more likely for		Board resolved that the GNSO should be
	the registries to impose costs on existing domain		provided a briefing paper and should examine
	owners in other TLDs.		this question (see,
			http://icann.org/en/minutes/resolutions-
			10dec10-en.htm - 8). The GNSO was provided
			that paper, including a proposed model for
			determining under which circumstances a
			community TLD registry operator may amend
			the registration restriction in the registry
			agreement. The procedure is intended to

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			allow changes to Community TLD restrictions,
			recognizing that changes will be necessary to
			best meet community needs.
5.	Registry – Ro	egistrar Sepa	ration
	Amend the proposed new registry agreement to	2	As indicated in the original Board Notes:
	restrict cross-ownership between registries and		"ICANN sought to implement a marketplace
	registrars, in those cases where it can be determined		model that would enhance competition,
	that the registry does have, or is likely to obtain,		opportunities for innovation and increase
	market power.		choice for consumers while preventing abuses
			in cases where the registry could wield market
			power. While lifting restrictions on cross-
			ownership, ICANN reserves the right to refer
			issues to appropriate competition authorities
			if there are apparent abuses of market power.
			As previously resolved by the Board, registry
			agreements will include requirements and
			restrictions on any inappropriate or abusive
			conduct arising out of registry-registrar cross
			ownership, including without limitations
			provisions protecting against misuse of data or
			violations of a registry code of conduct."
			The GAC Comments from 12 April 2011 stated
			that "The Board response is considered
			insufficient by the colleagues of some GAC
			members who are responsible for Competition
			and anti-Trust issues. They have requested
			that ICANN provide a more reasoned
			argument as to why they have rejected the
			GAC's proposal and why the Board feels that

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			ex-ante measures are less preferable to ex-
			post measures for minimising problems
			associated with anti-competitive behavior."
			To answer: ICANN considered several options
			with respect to the vertical separation issue,
			including a blanket prohibition against cross-
			ownership by registries with market power.
			The problem with such an ex ante prohibition
			is that it is overly restrictive; that is, a
			prohibition of vertical integration based purely
			on market power is likely to deprive
			consumers of the competitive benefits of
			cross-ownership. From a consumer welfare
			perspective, a better approach is to allow
			generally pro-competitive vertical integration
			while referring any potentially suspect
			arrangements to expert competition
			enforcement authorities, who can then take
			action when their ex post expert evaluation
			determines it is appropriate. This is
			particularly important because it is difficult to
			accurately measure market power. Market
			definition and the evaluation of market power
			are contentious issues in most antitrust cases
			and often require complex economic and
			econometric analysis. Market share can be
			used as a proxy, but antitrust authorities
			around the world recognize that it is an
			imperfect proxy. Moreover, there are various

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			ways to measure market share. Delegating this
			expert analysis and post ante determination to
			competition authorities avoids the problem of
			mistakenly ex ante deterring competitively
			beneficial vertical integration while also
			ensuring that consumers are protected when
			economic conditions merit competition policy
			intervention.
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6.	Protection of Rights Owne	rs and consu	mer protection issue
6.1.1	1. Rights Protection: Trademark Clearing House (TC)	<u>1A</u> 1B	Overall - Based on ICANN will update the GAC
			Indicative Scorecard, discussions in Applicant
	The TC should be permitted to accept all types of		Guidebook to permit the Silicon Valley
	intellectual property rights that are recognized under		meeting, and follow-up with stakeholder
	the national law of the country or countries under		groups, ICANN has made several changes in
	which the registry is organized or has its principal		Trademark Protections in an effort to meet
	place of business. The only mandatory requirement		GAC Scorecard requests.
	for new registry operators will be to recognize		
	national and supranational trademark registrations		(a) All nationally or multi-nationally
	issued before June 26, 2008 and court-validated		Clearinghouse to include intellectual property
	common law trademarks.		rights for marks in addition to registered
			trademarks <del>and those protected by treaty or</del>
			statute. Of those marks, registry operators will
			be accepted into the Clearinghouse. The
			proposed date cut-off will not be utilized
			required to recognize national, supranational
			and marks protected by treaty and statute as a
			requirement for entry into the Clearinghouse.
			(b) All trademarks that have been validated

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			via court proceeding, or have protection under
			statute or treaty in effect at the time the mark
			is submitted to the Clearinghouseeligible for
			inclusion, will be accepted into the
			Clearinghouse.
			(c) All marks that constitute intellectual
			property will now be accepted into the
			Clearinghouse.
			(d) Protections afforded to trademark
			registrations do not extend to applications for
			registrations, marks within any opposition
			period or registered marks that were the
			subject of successful invalidation, cancellation
			or rectification proceedings.
			For their sunrise and Trademark Claimsclaims
			services - Registries must recognize and honor
			all marks in (a) and (b) above.
			For Sunrise services – Registries must
			recognize and honor all marks in (a) and (b)
			above, provided that:
			the holders of marks in (a) above have
			submitted(subject to proof of use of the mark,
			which can be demonstrated by a declaration
			and one specimen of current use; and as
			described below relating to sunrise services).
			(i) the holders of marks in (b) above
			have been validated by a court

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			or protected by a statute or treaty on or before 26 June 2008.
			The Clearinghouse must clearly note when entering the marks into the database, which marks are registered trademarks and which marks have been submitted with proof of use.
			The proposed date cut off will not be utilized as discussed with the GAC.
6.1.2	Sunrise services and IP claims should both be mandatory for registry operators because they serve different functions with IP claims serving a useful notice function beyond the introductory phase.	<u>1A</u> 2	The IRT and STI suggested an either/or approach. After discussion with the GAC and some other community members, including those representing trademark interests, the Board has determined to make both a limited Trademark Claims service, and Sunrise service, mandatory. All registries will be required to offer: (i) a Sunrise program, and (ii) for at least 60 days from launch, a Trademark Claims service using the Clearinghouse database. Thereafter, utilization of Trademark Claims services will be at the registry's discretion.  The adjusted program provides flexibility to holders of registered trademarks from all jurisdictions because it provides the trademark holders with the option to receive notice through the Clearinghouse when someone else is attempting to register a domain name using the mark, rather than

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			paying to obtain a sunrise registration itself.
			The IRT and STI suggested an either/or
			approach. Please advise reasons for
			advocating both.
6.1.3	IP claims services and sunrise services should go	2	Sunrise services provide trademark holders
	beyond exact matches to include exact match plus key		with "first rights" in domain names, and as
	terms associated with goods or services identified by		such must be limited to identical matches.
	the mark) e.g. "Kodakonlineshop") and typographical		Moreover, unlike the URS, where a qualified
	variations identified by the rights holder.		Examiner will be capable of using discretion to
			determine if a mark is identical or confusingly
			similar, no such discretion is afforded the
			Trademark Clearinghouse that will be used for
			the mandatory 60-day Trademark Claims
			services. The Clearinghouse should not and
			will not have discretion in what marks are
			deemed anything but an identical match.
			ICANN recognizes that trademark holders have
			an interest in receiving notification in the
			event that strings are registered that include
			their mark and a key term associated with
			goods or services identified by the mark. This
			remains an area of discussion.
6.1.4	All trademark registrations of national and	<u>1A</u> 1B	All nationally or multi-nationally (trademark
	supranational effect, regardless of whether examined		registrations of national and supranational)
	on substantive or relative grounds, must be eligible to		registered trademarks effect, regardless of
	participate in the pre-launch sunrise mechanisms.		where registered and whether examined on
			substantive or relative grounds, will be eligible

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			to participate for inclusion in either the 60-day
			Trademark Clearinghouse and for the
			Sunrise/TM-Claims service or Sunrise service,
			subject to the following:-
			(a) For marks in the Clearinghouse to be
			recognized and honored in Sunrise
			services, proof of current use of those
			marks must have been submitted to
			the Clearinghouse before the Sunrise
			service begins.
			Registries that utilize a sunrise process must
			require submission of evidence of use of the
			mark by holders of all trademark registrations,
			regardless of the jurisdiction of registration.
			(b) Use of the trademark may be demonstrated by providing a declaration from the trademark holder andalong with one specimen of current use.
			Further discussion should take place relating to proof of use.
6.1.5	Protections afforded to trademark registrations do not extend to applications for registrations, marks within any opposition period or registered marks that were the subject of successful invalidation, cancellation or rectification proceedings.	1A	Agreed.

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6.1.6	The IP claims service should notify the potential domain name registrant of the rights holder's claim and also notify the rights holder of the registrant's application for the domain name.	1A	Agreed. Note: the notification to the rights holder will be sent promptly after the potential registrant has acknowledged the <a href="Trademark-P-Claim">Trademark-P-Claim</a> and <a href="registers-proceeds with the application to register">register</a> the name.
6.1.7.1	The TC should continue after the initial launch of each gTLD.	<u>1A</u> 2	The Trademark Clearinghouse will be an ongoing operation. The Sunrise services and TM Claims service will-operate as a pre-only at launch mechanism and (in accordance with the recommendations of the IRT and the STI). Trademark Claims services operate during the first 60 days that registration in the registry is open for general registration.  Trademark holders will continue to be able to subscribe to ongoing "watch" services that will be able to utilize the Centralized Zone File Access system in order to be able to efficiently monitor registrations across multiple gTLDs.  The Board originally marked this as a 2 and asked for clarification from the GAC. Based on discussions and comments, the Board has determined that the parties were in agreement and thus this item should have been marked 1A.
6.1.7.2	Rights holders, registries and registrars should all contribute to the cost of the TC because they all benefit from it.	1B	TrademarkRights holders will pay the Trademark Clearinghouse when the rights holders register their marks, registriesand the

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			registry will pay the Trademark Clearinghouse when administering their Trademark Claims and Sunrise services. In turn registrars will pay the registries when using their rights
			protection mechanisms, and registrants will pay the registrars when using the registrars' services to manage access to rights protection mechanismsits sunrise/trademark claims service.
6.2.1	2. Rights Protection: Uniform Rapid Suspension (URS):	1A	Agreed.
	Significantly reduce the timescales. See attached table for proposed changes.		
6.2.2	The complaint should be simplified by replacing the 5,000 word free text limit + unlimited attachments [para 1.2] with a simple pro forma standardised wording with the opportunity for not more than 500 words of freeform text and limit the attachments to copies of the offending website.	1A	Agreed. Note: The word limit will not apply to respondents.
6.2.3	Decisions should be taken by a suitably qualified 'Examiner' and not require panel appointments.	1A	Examiners with demonstrably relevant legal background, such as in trademark law, will be appointed by the URS Provider. Only one Examiner will be appointed per URS proceeding.
6.2.4	Where the complaint is based upon a valid registration, the requirement that the jurisdiction of	<u>1A</u> 1B	There is no requirement that any registration of a trademark must include substantive

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Item#	registration incorporate substantive examination (paras 1.2f (i) and 8.1a) should be removed.	FOSITION	evaluation.  Each trademark registration must be supported by evidence of use in order to be the basis of a URS complaint.  Use of the trademark may be demonstrated by providing a declaration from the trademark holder along with one specimen of current use that the Clearinghouse will validate upon receipt. Proof may also be provided directly with the URS Complaint.  After review of the comments above, the Board has determined that this item be changed to 1A.
6.2.5	If, as is expected in the majority of cases, there is no response from the registrant, the default should be in favour of the complainant and the website locked. The examination of possible defences in default cases according to para 8.4(2) would otherwise give an unjustified privilege to the non-cooperating defendant.	<u>1A</u> 1B	- Further discussion should take place relating to proof of use.  An Examiner examiner will review the merits of each Complaint to ensure that the standard is met, even in the event of a default. The Examiner examiner will not be required to imagine possible defenses.  Seeking clarification on—this GAC advice, the Board posed the following question to the GAC during the Brussels meeting "Is the GAC advising that, when no response is filed, thereprovision will be no Examination of a complaint? Or it is just advising that the

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Item#	GAC Scorecard Actionable Item	Position	reference to possible defenses be omitted?" http://icann.org/en/topics/new- gtlds/questions-on-scorecard-protection-of- rights-28feb11-en.pdf  In response, the GAC stated "The GAC is advising thatremoved from the Guidebook be amended by deleting 8.4 (2) because the Examiner should not be placed in the position of having to anticipate all potential defences where none was presented. However, the Examiner should still evaluate the complaint on its merits. The complainant must still meet his/her burden." http://icann.org/en/topics/new-gtlds/gac- replies-rights-protection-questions-09mar11-
6.2.6	The standard of proof (para 8.2) should be lowered from "clear and convincing evidence" to a	2	en.pdf  In light of the GAC's clarification, this point has been changed to 1A.  The principle of the URS is that it should only apply to clear-cut cases of abuse.
627	preponderance of evidence".	2	"Clear and convincing" is the burden of proof that was recommended by the IRT and endorsed by the STI.
6.2.7	The "bad faith" requirement in paras 1.2f), 1.2g) and 8.1c) is not acceptable. Complainants will in only rare	2	The standard applied for the URS is based on the UDRP standard. Both require a finding of

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	cases prevail in URS proceedings if the standards to be fulfilled by registrants are lax. Correspondingly, the factors listed in paras 5.7a) ("bona fide") and b) "been commonly known by the domain name") can hardly allow a domain name owner to prevail over the holders of colliding trademarks.		bad faith. Given that the URS is meant only to apply to the most clear-cut cases of abuse, bad faith shall remain a requirement.
6.2.8	A 'loser pays' mechanism should be added.	<u>1B</u> 2	A straight loser pays mechanism was considered and discussed extensively by the IRTinvestigated, but ultimately was not recommended. Rationale includes that theadopted. The UDRP does not have a loser-pays mechanism and the fact that it. It is unlikely that complainants would ever be able to effectively collect based on clear-cut cases of abuse, since the names in question will already have been suspended.  Notwithstanding, ICANN will monitor URS procedures once launched to see whether a loser pays mechanism or some other methodology to reimburse mark holders is feasible.
			Notwithstanding, after participating in further consultations with the GAC and representative of trademark interests, the Board has decided to include a limited "loser pays" mechanism that was originally developed by the IRT.  Specifically, complaints involving twenty-six (26) or more domain names will be subject to

		a "Response Fee" which will be refundable to the prevailing party. Under no circumstances shall the Response Fee exceed the fee charged to the Complainant.
		Given the inclusion of the Response Fee, this item is now 1B.
Registrants who have lost five or more URS proceedings should be deemed to have waived the apportunity to respond to future URS complaints (this amendment corresponds to the "two strikes" provision which applies to rights holders).	2	Due process principles require that every registrant should always have the opportunity to present a defense.
However, there should be a clear rationale for appeal by the complainant.	<u>1A</u> 2	In response to the Board's request for clarification, the GAC clarified that either party seeking appeal should demonstrate a clear basis for objecting to the decision. The Board agrees that an appellant must identify the specific grounds on which the party is appealing, including why the appellant claims the Examiner's Determination was incorrect.  In light of the GAC's clarification, this item is now 1A.  The Board has asked the GAC to clarify if it intended to refer to "complainant" (as opposed to respondent) in this statement.  Every appeal will be decided de novo, and therefore the appeal process does not require
) )	roceedings should be deemed to have waived the pportunity to respond to future URS complaints (this mendment corresponds to the "two strikes" rovision which applies to rights holders).  owever, there should be a clear rationale for appeal	roceedings should be deemed to have waived the pportunity to respond to future URS complaints (this mendment corresponds to the "two strikes" rovision which applies to rights holders).  owever, there should be a clear rationale for appeal  1A2

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			the appeal.
6.2.10.2	The time for filing an appeal in default cases must be reduced from 2 years to not more than 6 months.	<u>1B2</u>	The IRT originally suggested a URS without any appeal process. The STI suggested the inclusion of an appeal process (without any mention of a limitation on the ability to seek relief from a default). In response to comments, the Applicant Guidebook was revised to include a two-year limitation period on the opportunity to seek relief from a default.  After consideration of the GAC advice, the Board has determined that the time for a Registrant to seek relief from default should be limited to six months, but the Respondent may seek an extension of up to a further six months (for the total of up to one year) if the Respondent requests the additional time before the initial six month period has expired.
6.2.10.3	In addition, the examination of possible defences in default cases according to para 8.4(2) means an unjustified privilege of the non-cooperating defendant.	1A	See 6.2.5
6.2.11	The URS filing fee should be US\$200-US\$300 and minor administrative deficiencies should not result in dismissal of the URS complaint.	1B	ICANN will negotiate with URS service providers for the best prices and services. The fee range mentioned will be a target.
6.2.12	A successful complainant should have the right of first refusal for transfer of the disputed domain name after	<u>2</u> 1A	The Board initially agreed to this item in the GAC scorecard. Upon consideration of

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	the suspension period so that the complainant is not		significant community feedback, however, the
	forced to pursue a UDRP proceeding to secure a		Board has determined that the Guidebook
	transfer.		position on the available remedy in a URS
			proceeding should stand. That is, domains
			shall be suspended for the duration of the
			registration period and the successful
			complainant will be provided an option to
			extend the registration period of the name for
			an additional year after expiration of the initial
			registration period (at commercial rates). The
			suspension remedy was what the IRT
			recommended and the additional one-year
			extended-registration was recommended by
			the STI. Moreover, as stated in public
			comments on this issue, the URS was and is
			not meant to replace or mirror the UDRP
			transfer remedy. Accordingly, this item has
			been changed to a 2.
			A successful complainant should have the
			right of first refusal to register the disputed
			domain name after the expiration of the
			registration period and any extension of the
			suspension period. This right of first refusal
			upon expiration will not diminish the
			registration period, or the period of time
			available for the registrant to seek relief from
			default, or in any other way harm the rights of
			any registrant.
6.2.13	The URS should go beyond 'exact' matches and should	<u>1A</u> 2	As recommended by the IRT, the URS only
	at least include exact + goods/other generic words		applies to registrations that are identical or

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	e.g. "Kodakonlineshop".		confusingly similar to protected marks as described in the Guidebook. As part of the public comment period, trademark owners stated that they agree that this standard is appropriate here, and that this is what was meant by this GAC comment. As noted above, the URS is only intended to apply to clear cut cases of abuse.
6.3.1	3. Rights Protection: Post-delegation Dispute Resolution Procedure (PDDRP)  The standard of proof be changed from "clear and convincing evidence" to a "preponderance of evidence".	2	This was the standard developed by the IRT and will not be revised.
6.3.2	The second level registrations that form the underlying basis of a successful PDDRP complaint should be deleted.	2	The registrants are not parties to the proceedings, thus keeping a registrant from using the domain name or stripping the name from the registrant should be effected through an alternative proceeding, such as URS or UDRP. Note that to the extent registrants have been shown to be officers, directors, agents, employees, or entities under common control with a registry operator, then deletion of registrations may be a recommended remedy.
6.3.3	The requirement of "substantive examination" in para 9.2.1(i) should be deleted.	<u>1A</u> 1B	There is no requirement that any registration of a trademark must include substantive

ltem #	GAC Scorecard Actionable Item	Position	Notes
			evaluation.
			Each trademark registration must be supported by evidence of use in the Clearinghouse in order to be the basis of a PDDRP complaint.  Use of the trademark may be demonstrated by providing a declaration from the trademark holder along with one specimen of current use. Further discussion should take place relating to proof of use.
6.3.4	A new para 6.1 a) be added: "being identical to the complainant's mark in relation to goods and services which are identical to those for which the complainant's mark is registered. This would not apply if the registrant has a better right to the mark. In particular the registrant will in normal circumstances have a better right if the mark has been registered prior to the registration of the complainant's mark."	<u>2(?)</u>	Section 6.1 sets out the standards for filing a PDDRP against a Registry Operator relating to the top-level domain. The GAC is requesting that, in some cases, a PDDRP complainant would prevail merely by having a mark identical to the registration and "a better right" to that mark. The existing standard requires that some harm must result to the trademark holder as a result of the registration. The Board does not believe that being identical to the complainant's mark is proper as a sole basis for allowing a PDDRP complaint. If a competing trademark holder wants to challenge the Registry Operator for simply operating the TLD, it has the right to file a Protection of rights pre-delegation objection and seek a variety of other court

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			remedies. (Clarification from the GAC requested.)
6.3.5	Regarding the second level (para 6.2), the registrant operator should be liable if he/she acts in bad faith or is grossly negligent in relation to the circumstances listed in para 6.a)-d).	2	Changing the standard from requiring "affirmative conduct" to "gross negligence" would effectively create a new policy imposing liability on registries based on actions of registrants.
6.3.6	The requirement in para 7.2.3 lit.d) that the complainant has to notify the registry operator at least 30 days prior to filing a complaint is burdensome and should be reduced to 10 days if not deleted entirely.	2	The current requirement is in place to provide the registry with a reasonable amount of time to investigate and take appropriate action if a trademark holder notifies the registry that there may be infringing names in the registry.
6.3.7	Para 19.5 should be amended as follows: "In cases where the Expert Determination decides that a registry operator is liable under the standards of the Trademark PDDRP, ICANN will impose appropriate remedies that are in line with the Determination.	1A	ICANN agrees that it will impose appropriate remedies that are "in line" with the determination. It should be noted however that ICANN is ultimately responsible for determining the appropriate remedy.
6.4.1	4. Consumer Protection  Amend the "Maintain an abuse point of contact" paragraph in the DAG to include government agencies which address consumer protection:	1B	In its letter dated 12 April 2011, the GAC has provided suggested changes to the Registry Agreement as follows:  A registry operator must respond in a timely manner to a request concerning any name registered in the TLD from any government agency that is conducting a lawful investigation or official proceeding inquiring into a violation of or failure to comply with any criminal or civil statute or any regulation,

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			rule, or order legally issued pursuant thereto.
			ICANN appreciates this input and has amended to the text to require Registry Operators to take reasonable steps and respond to any reports (including from law enforcement and governmental consumer protection agencies) of illegal conduct utilizing the Registry TLD.  The purpose of this text amendment is to ensure that all reports of abuse are appropriately considered within a reasonable
6.4.2	A manistra conservation and the conference of	4.0	time period.
6.4.2	A registry operator must assist law enforcement, government agencies and agencies endorsed by governments with their enquiries about abuse complaints concerning all names registered in the TLD, including taking timely action, as required, to resolve abuse issues.	18	See 6.4.1 ICANN agrees that the registry operator must assist appropriately in law enforcement investigations. There might be a difference between local and International law enforcement agencies. There is a question about whether this requirement would be stronger than what is already required by law. Changes to the Guidebook will be made after consideration of those issues.
6.4.3	Ensure that ICANN's contract compliance function is adequately resourced to build confidence in ICANN's ability to enforce agreements between ICANN and registries and registrars.	1A	In its letter dated 12 April 2011, the GAC respectfully requests ICANN, in the upcoming weeks, to identify the amount of personnel it intends to hire to support the compliance function and the timeline for hiring. In addition the GAC would like to know how

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			many staff ICANN intends to have in place
			prior to the expected launch of new gTLDs.
			ICANN has undertaken studies across various
			departments, including contract compliance,
			to determine the impact to processes, people,
			and systems resulting from the delegation of
			strings. An initial analysis projects contract
			compliance staff to grow from its current level
			to specified numbers indicated in an
			explanatory memo. These numbers will
			continue to be refined as analysis continues.
			Note, the delegation of new strings may not
			occur until approximately one year after the
			launch of the program. However, ICANN will
			continue to update these plans as the number
			of delegations becomes clearer and processes
			change and those plans will be shared with the
			GAC and other community members when
			available. Augment ICANN's contractual
			compliance function with additional resources
			to support the program of contracts between
	Matter of a data states	455	ICANN and the registries and registrars.
6.4.4	Vetting of certain strings	<u>1B</u> 2	In its letter dated 12 April 2011, the GAC has
	gTLD strings which relate to any generally regulated		requested that ICANN conduct more stringent
	industry (e.gbank, .dentist, .law) should be subject		vetting of all new gTLD applicants to ensure
	to more intensive vetting than other non-geographical		that registries are not operated by
	gTLDs.		entities/individuals who will use the platform
			for criminal purposes or otherwise abuse the

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			domain name system.
			ICANN agrees with this recommendation. Although it is nearly impossible to ensure no "bad actors" secure a new top-level domain ICANN has implemented several measures to minimize this risk. Those measures include:  • Expanding the scope of the background screening check to include other crimes as suggested by the GAC. This also includes obtaining input from selected law enforcement on the selection of a background screening service provider —
			<ul> <li>see 11.3.</li> <li>Adding language to the Registry         Agreement that requires Registry         Operators to take reasonable steps and respond to any reports (including from law enforcement and governmental consumer protection agencies) of illegal     </li> </ul>
			<ul> <li>conduct utilizing the Registry TLD. Failing to comply with this provision could lead to termination of the Registry Agreement.</li> <li>Making public the names and titles of key officers, directors, partners and controlling shareholders of each applicant for comment.</li> <li>Providing a GAC Early Warning process</li> </ul>

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			that allows members of the GAC or any
			individual government through the GAC
			to provide a notice to certain applicants.
			ICANN has requested clarification from the
			GAC of the intended meaning of "generally
			regulated industries", but generally believes
			that a priori categorization of strings is
			inherently problematic.
7.	Post-Dele	gation Dispu	tes
7.1	Change the wording in the sample letter of	1B	ICANN has previously indicated that it will
	Government support in AG back to the wording in		modify the suggested wording of the letter of
	DAGv4 and keeping the new paragraph 7.13 of the		support or non-objection, and make clear its
	new gTLD registry agreement with the changed		commitments to governments in additional
	wording from "may implement" to "will comply". E.g		text of the Applicant Guidebook, and in its
	change the wording from "may implement" back to		response the GAC has acknowledged and
	"will comply" with a legally binding decision in the		accepted that modification.
	relevant jurisdiction.		
			The original Board Notes stated that "-
			However, the registry agreement will continue
			to indicate that ICANN <u>'may implement'"may</u>
			implement" instead of 'will comply'"will
			comply" with such decisions for legal reasons.
			As discussed previously with the GAC, ICANN's
			commitment to comply with legally binding
			decisions is made to governments, not to
			registries, Therefore, it is not necessarily in the
			interests of ICANN, or of governments, to
			place that obligation in registry agreements,
			giving registry operators the ability, and
			perhaps duty, to force ICANN to implement

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			decisions in every case. (ICANN has a
			mechanism to enforce its contracts with
			registry operators <u>.)"</u>
			In order to attempt to address the GAC's
			concerns and provide further comfort to
			governments that ICANN will implement court
			orders, ICANN proposes to modify section 7.13
			of the registry agreement to read as follows:
			"ICANN will respect any order from a court of
			competent jurisdiction, including any orders
			from any jurisdiction where the consent or
			non-objection of the government was a
			requirement for the delegation of the TLD.
			Notwithstanding any other provision of this
			agreement, ICANN's implementation of any
			such order will not be a breach of this
			Agreement."
			In its response, the GAC position is that ICANN
			change the agreement provision from a right
			of ICANN (ICANN may implement) into a duty
			that ICANN will owe the registry (ICANN will
			implement). The GAC's rationale asserts that
			this will give governments assurance that
			governments will be able to "enforce the
			conditions given when providing a letter of

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			support or non-objection." The GAC argues
			that if ICANN does not give registry operators
			the power to force ICANN to implement such
			court orders that this will discourage
			governments from granting the support that
			governments have asked ICANN to require as
			a condition necessary for ICANN to delegate
			certain "geographic" TLD strings.
			ICANN has previously suggested that
			governments could enforce any conditions
			agreed to with the registry operator through
			other means, either through an enforceable
			bilateral agreement between the government
			and operator, or by insisting that the operator
			subject itself to the government's jurisdiction
			either through consent or a requirement that
			the operator maintain a presence inside the
			jurisdiction.
			<del>.)</del>
7.2	In addition describe in the AG that ICANN will comply	1B	The Guidebook language now states that,
	with a legally binding decision in the relevant		"Applicants should be aware that ICANN has
	jurisdiction where there has been a dispute between the relevant government or public authority and		<u>committed</u> suggestion to governments that, in
	registry operator.		the event of a dispute between a government
			(or public authority) and a registry operator
			that submitted documentation of support

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			from that government or public authority,
			ICANN will comply with a change "court
			decision" to "legally binding order from a
			court in the jurisdiction of the government or
			public authority that has given support to an
			application."
			<u> </u>
			The initial Board Notes stated that this
			required decision requires further discussion
			as it may in some cases amount to a
			redelegation request. The notes also stated
			that Also, there could be multiple jurisdictions
			that have given their support to one
			application (e.g., multiple "Springfield"s), thus,
			it may not be appropriate to implement a
			particular action based on one such decision.
			The GAC response suggests changing the
			wording to "final legally binding decision".
			wording to midifeguity smalling decision.
			The GAC is essentially asking ICANN to expand
			the respect afforded to court orders to also
			include any "final legally binding decision",
			which the GAC notes would include "an
			administrative decision." ICANN is concerned
			that such a provision could have a very broad
			scope (including "decisions" from multiple
			overlapping or competing local and national
			governmental agencies. (For example,
			agencies from the governments of the City of

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			Los Angeles and the County of Los Angeles
			might theoretically issue inconsistent
			administrative decisions regarding the
			operation of a TLD registry operating in Los
			Angeles.) ICANN is not equipped to sort out
			what constitutes a "final legally binding
			decision" in every jurisdiction in the world,
			and will be on much clearer ground working
			with orders from courts. Courts would
			presumably be available to confirm any legally
			binding decisions, and as noted above ICANN
			has committed to respect such orders.
8.	Use of geographic names:		
8.1.1.1	1. Definition of geographic names	1B	As described in Issue 2 above, ICANN proposes
	Implement a free of charge objection mechanism		procedures for GAC Early Warning and GAC
	would allow governments to protect their interest		Advice that may be applied to geographic
			names. In addition, the response to issue 2
			also describes a process where, for individual
			governments, ICANN will provide limited
			financial support for objections. ICANN will
			investigate a mechanism for the forthcoming
			round under which GAC members could be
			exempted from paying fees for objections in
			some circumstances (subject to constraints
			imposed by budget and other considerations).
8.1.1.2	and to define names that are to be considered	2	The proposed GAC Early Warning and GAC
	geographic names.		Advice on New gTLDs procedures are designed
			to address the GAC concern, i.e., so the GAC
			can provide input any application for any

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			reason, eliminating the need for specific
			definitions. Therefore, the procedures will
			address sensitive, community, geographic and
			sector (regulated industry) string issues and
			encourage efforts to prevent formal
			objections. The process relies on pre existing
			lists of geographic names for determining
			which strings require the support or non-
			objection of a government. Governments and
			other representatives of communities will
			continue to be able to utilize the community
			objection process to address attempted
			misappropriation of community labels. ICANN
			will continue to explore the possibility of pre-
			identifying using additional authoritative lists
			of geographic identifiers that are published by
			recognized global organizations.
8.1.2	This implies that ICANN will exclude an applied for	1B	The Board appreciates the need to ensure
	string from entering the new gTLD process when the		national interests in those cases where
	government formally states that this string is		country names are not listed in the
	considered to be a name for which this country is		established list.
	commonly known as.		
			Language has been added to the Guidebook,
			augmenting the definition of geographic
			names that, "A string shall be considered to be
			a country or territory name if: it is a name
			by which a country is commonly known, as
			demonstrated by evidence that the country is
			recognized by that name by an
			intergovernmental or treaty

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			organization." ICANN will continue to rely on pre-existing lists of geographic names for determining which strings require the support or non-objection of a government. This is in the interest of providing a transparent and predictable process for all parties. (See related note above.)
8.1.3	Review the proposal in the DAG in order to ensure that this potential [city name applicants avoiding government support requirement by stating that use is for non-community purposes] does not arise. Provide further explanations on statements that applicants are required to provide a description/purpose for the TLD, and to adhere to the terms and condition of submitting an application including confirming that all statements and representations contained in the application are true and accurate.	2	The Board notes the GAC comment that the There are post-delegation mechanisms might not be effective in cases where the application has not been designated as a community-based TLD or a geographic TLD, or where the government has some legal right to the name.  The GAC Early Warning and GAC Advice on New gTLDs processes provide the best opportunities to to-address the this-situation. Applications including city-names as TLD strings can be the subject of both those processes.  It should be noted that the application requires applicants to describe the purpose of the TLDs; this information in addition, the "early warning" opportunity will be used to inform evaluation, offer an additional means to indicate community objections, and importantly, the GAC as it considers public policy implications of the application and string

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8.1.4	Governments should not be required to pay a fee for	1B	Borrowing from the same issue as in section 2:
	raising objections to new gTLD applications.		
	Implement a free objection mechanism would allow		A companion paper considers several models
	governments to protect their interest.		that balance the government interests and the
			need for ICANN to maintain a reasonable
			extent of control over expenditures. It
			recommends that a pre-determined amount
			of funding be designated by ICANN for each
			individual government, for the purpose of
			funding objection fees where a government
			wished to file a formal objection. Each
			government would be allotted an equal
			amount, and could continue to draw on such
			funds up to the maximum at its discretion,
			with the guarantee that at least one objection
			be fully funded. By fixing the funding amount
			(instead of the number of objections),
			governments could tailor the objections to
			minimize dispute resolution costs.
			This would provide ability for governments to
			object without cost and even collaborate on
			which governments will file objections, while
			putting a ceiling on the maximum costs.
			Detail and rationale are provided in the paper.
			ICANN will investigate a mechanism for the
			forthcoming round under which GAC members
			could be exempted from paying fees for
			objections in some circumstances (subject to
			constraints imposed by budget and other

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			considerations).
8.2.1	2. Further requirements regarding geographic names The GAC clarifies that it is a question of national sovereignty to decide which level of government or which administration is responsible for the filing of letters of support or non-objection. There may be countries that require that such documentation has to be filed by the central government - also for regional geoTLDs; in other countries the responsibility for filing letters of support may rest with sub-national level administrations even if the name of the capital is concerned. GAC requests some clarification on this in the next version of the Applicants Guidebook.	1A	This principle is agreed, and this can be clarified in the Guidebook. ICANN invites governments to identify appropriate points of contact on this issue.
8.2.2	According to the current DAG applications will be suspended (pending resolution by the applicants), if there is more than one application for a string representing a certain geographic name, and the applications have requisite government approvals. The GAC understands such a position for applications that have support of different administrations or governmental entities. In such circumstances it is not considered appropriate for ICANN to determine the most relevant governmental entity; the same applies, if one string represents different geographic regions or cities. Some governments, however, may prefer not to select amongst applicants and support every application that fulfils certain requirements. Such a policy may facilitate decisions in some administrations and avoid time-consuming calls for tenders. GAC	<u>1A1B</u>	ICANN will continue to suspend processing of applications with inconsistent/conflicting support, but will allow multiple applicants all endorsed by the same authority to go forward, when requested by the government.  This area needs further discussion on the potential situations that could lead to redelegation requests.

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	encourages ICANN to process those applications as		
	other competing applications that apply for the same		
	string.		
9.	Legal Recours	se for Applica	ations <del>:</del>
9.	Seek legal advice in major jurisdiction whether such a	1A	As discussed with the GAC, ICANN has
	provision might cause legal conflicts – in particular but		examined these legal questions carefully and
	not limited to US and European competition laws. If		considering the results of these examinations
	ICANN explains that it has already examined these		still adheres to this provision. ICANN will
	legal questions carefully and considering the results of		clarify in the Applicant Guidebook that: if
	these examinations still adheres to that provision,		ICANN deviates from its agreed processes in
	GAC will no longer insist on its position. However, the		coming to a decision, ICANN's internal
	GAC expects that ICANN will continue to adhere to the		accountability mechanisms will allow
	rule of law and follow broad principles of natural		complaints to be heard.
	justice. For example, if ICANN deviates from its agreed		
	processes in coming to a decision, the GAC expects		In its response, the GAC stated that it
	that ICANN will provide an appropriate mechanism for		"welcomes the Board's clarification that the
	any complaints to be heard.		legal implications of the clause have been
			considered for various jurisdictions. The GAC
			appreciates the Board's notice that the
			Applicant Guidebook will be amended to
			clarify that internal accountability mechanisms
			will allow complaints to be heard."
10.	Providing opportunities for all stakehold		
10.1	Main issues	TBD	ICANN's Board recognized the importance of
	1. Cost Considerations		an inclusive New gTLD Program and issued a
	<b>S</b> et technical and other requirements, including cost		Resolution forming a Joint Working Group (JAS
	considerations, at a reasonable and proportionate		WG) which is underway. ICANN would like to
	level in order not to exclude stakeholders from		receive the report of the JAS WG as soon as
	developing countries from participating in the new		possible. JAS WG is requested to provide a

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	gTLD process.		possible deadline for his work during the
			ICANN meeting in SFO allowing the Board to
			act.
			It is noted that any of the shallonges in
			It is noted that one of the challenges in
			developing support mechanisms for applicants
			is to ensure that such support is actually
			received by those applicants with the most
			need, rather than being used advantageously
			by other participants. This issue has also been
			taken into account in the work of the JAS WG.
			The minimum technical requirements for
			operating a registry are expected to be
			consistent across applications.
			The Board notes that the GAC recommends a
			70% fees reduction for developing country
			applicants, free for least developed countries
			and shares the concern to determine real
			needy applicants. The fees reductions
			recommended by the GAC have been passed
			on to the JAS WG. The Board is looking
			forward to receiving the Final Report and
			notes that, given the cost recovery policy,
			sources of funds must be identified.
			The Board notes the GAC seeks further
			clarification about the certain mechanisms for
			technical and logistical support. ICANN has

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			budgeted a sum of \$300,000 to provide non-
			financial support to potential applicants. The
			Board has resolved that the targets include
			outreach and education to encourage
			participation across all regions.
			ICANN will publish a list of organizations that
			request assistance and organizations that
			state an interest in assisting with additional
			program development, for example pro-bono
			consulting advice, pro-bono in-kind support,
			or financial assistance so that those needing
			assistance and those willing to provide
			assistance can identify each other and work
			together.
10.2.1	2. Language diversity	1A	Some documents are already available in the 6
	Key documents produced by ICANN must be available		UN languages. The Final Application
	in all UN languages within a reasonable period in		Guidebook will be also in due course, and the
	advance of the launch of the gTLD round.		web site will be organize to find easily all the
			documents available in each language.
			The Board notes GAC's recommendation to
			extend the communications beyond the 6 UN
			languages and is taking into account the
			additional language needs in its
			communications strategy.
10.2.2	The GAC strongly recommends that the	1A	The Board agrees with the GAC and staff is
	communications strategy for the new gTLD round be		committed to a global communications
	developed with this issue of inclusiveness as a key		approach. The goal of that approach is ensure
	priority.		that any person that would take steps to take

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			advantage of or mitigate cost due to the new
			gTLD program, is aware of the program.
10.3	3. Technical and logistics support	1B	ICANN has agreed to provide certain
			mechanisms for technical and logistical
			support, such as assisting with matching needs
			to providers. ICANN is also considering setting
			up regional help desks to provide more
			responsive and relevant technical support to
			new gTLD applicants in developing countries.
			The Board agrees with the GAC and has
			directed staff to produce a webpage where
			entities willing to assist applicants and
			applicants seeking assistance can find each
			other. The webpage is expected by end of
			June.
			Other targets include outreach and education
			to encourage participation across all regions.
10.4	4. Outreach – as per Joint AC/SO recommendations	1A	
10.5	5. Joint AC/SO Working Group on support for new	TBD	This item from the GAC Scorecard appears to
	gTLD applicants.		reflect the interim report (Milestone Report)
	GAC urged ICANN to adopt recommendations of the		of the JAS WG <u>published 11 Nov 2010</u>
	Joint AC/SO Working Group.		http://www.icann.org/en/announcements/an
			nouncement-11nov10-en.htm ICANN is
			awaiting their final report that is targeted-
			(ICANN would like to be published by
			endreceive the report of May. the JAS WG as
			soon as possible.)
10.6	6. Applications from Governments or National	TBD	This set of issues overlaps with and is
	authorities (especially municipal councils and		addressed in the other items in this section.

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	provincial authorities) – special consideration for		The JAS WG interim report (Milestone Report)
	applications from developing countries		has addressed the fees. The Board is looking
	The GAC commented that the new gTLD process		forward to receiving the Final Report with a
	should meet the global public interest consistent with		more detailed proposal.
	the Affirmation of Commitments. It therefore urged		
	ICANN to set technical and other requirements,		The Board notes the GAC is recommending a
	including cost considerations, at a reasonable and		different cost structure given to Governments
	proportionate level in order not to exclude developing		and National Authorities from developing and
	country stakeholders from participating in the new		least developed countries. This
	gTLD-process. Key documents should be available in		recommendation has been passed to the JAS
	all UN languages. The GAC urges that the		WG and the Board is looking forward to
	communications and outreach strategy for the new		receiving the Final Report. The Board notes
	gTLD round be developed with this issue of		that, given the cost recovery policy, sources of
	inclusiveness as a key priority.		<u>funds must be identified.</u>
	ii. Nairobi Communiqué		
	The GAC believed that instead of the then proposal of		
	single-fee requirement, a cost-based structure of fees		
	appropriate to		
	each category of TLD would:		
	a) prevent cross subsidization and		
	b) better reflect the project scale,		
	This would improve logistical requirements and		
	financial position of local community and developing		
	country stakeholders who should not be		
	disenfranchised from the new TLD round.		
	Further the board believes that :		
	a. New gTLD process is developed on a cost recovery		
	model.		
	b. Experience gained from first round will inform		

			Notes
	decisions on fee levels, and the scope for discounts and subsidies in subsequent rounds.  c. Non-financial means of support are being made available to deserving cases.  i. Proposed that the following be entertained to achieve cost reduction:  • Waiving the cost of Program Development (\$26k).  • Waiving the Risk/Contingency cost (\$60k).  • Lowering the application cost (\$100k)  • Waiving the Registry fixed fees (\$25k per calendar year), and charge the Registry- Level Transaction Fee only (\$0.25 per domain name registration or renewal).  ii. Proposed that the reduced cost be paid incrementally, which will give the applicants/communities from developing countries more time to raise money, and investors will be more encouraged to fund an application that passes the initial evaluation.  iii. Believe that communities from developing countries apply for new gTLDs according to an appropriate business model taking into consideration the realities of their regions. ICANN's commitment towards supporting gTLD applicants in communities from developing countries will be a milestone to the development of the overall Internet community in Africa and other developing regions.		
10.7	A. Other Developing world Community comments	1B	ICANN is investigating and intends to provide

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Rolling out new gTLD and IDNs was done in a hurry and without basis on a careful feasibility study on the impact that this rollout will have on developing countries. For some representatives, this is a massive roll out of gTLDs and IDNs that will find many developing countries unprepared and unable to absorb it. There is the fear that there might be serious consequence in terms of economic impact to developing countries.		mechanisms for assisting with matching needs to providers, and will continue to investigate mechanisms for providing additional forms of support (such as providing documents in additional languages beyond the official U.N. languages).  As described above, the Board has directed staff to produce a webpage where entities willing to assist applicants and applicants seeking assistance can find each other. The webpage is expected by end of June.
the Brussels Communiqué] (Note: ICANN will provide a	ın update on	the status of the RAA-related recommendations
Include other criminal convictions as criteria for disqualification, such as Internet-related crimes (felony or misdemeanor) or drugs.	<u>1A</u> 1B	In its letter dated 12 April 2011 the GAC is confirming responses held in the Brussels and San Francisco meetings to add a broad number of convictions to the background screening process. The inclusion of certain crimes without a standard definition across international, and in some cases, national jurisdictions remains a concern, for the following reasons:  • It will lead to a background screening
	Rolling out new gTLD and IDNs was done in a hurry and without basis on a careful feasibility study on the impact that this rollout will have on developing countries. For some representatives, this is a massive roll out of gTLDs and IDNs that will find many developing countries unprepared and unable to absorb it. There is the fear that there might be serious consequence in terms of economic impact to developing countries.  Law enforcement due diligence recommendations [to the Brussels Communiqué] (Note: ICANN will provide a from law Include other criminal convictions as criteria for disqualification, such as Internet-related crimes	Rolling out new gTLD and IDNs was done in a hurry and without basis on a careful feasibility study on the impact that this rollout will have on developing countries. For some representatives, this is a massive roll out of gTLDs and IDNs that will find many developing countries unprepared and unable to absorb it. There is the fear that there might be serious consequence in terms of economic impact to developing countries.  Law enforcement due diligence recommendations [to amend the the Brussels Communiqué] (Note: ICANN will provide an update on from law enforcemen lnclude other criminal convictions as criteria for disqualification, such as Internet-related crimes

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			<ul> <li>It puts ICANN in a position of trying to</li> </ul>
			implement a set of standards that are
			not agreed to among various nations,
			including members of the GAC
			However, ICANN has continued to investigate
			this concern and has, with the help of subject
			matter experts, agreed to expand the scope of
			the background screening to cover some of
			the concerns raised by the GAC. Accordingly,
			the following will now be included in the
			background screening process:
			Has ever been convicted of the illegal sale,
			manufacture, or distribution of
			pharmaceutical drugs, or been convicted
			or successfully extradited for any offense
			described in Article 3 of the United Nations
			Convention Against Illicit Traffic in Narcotic
			<b>Drugs and Psychotropic Substances of</b>
			<u>1988[1];</u>
			<ul> <li>Has ever been convicted or successfully</li> </ul>
			extradited for any offense described in the
			<b>United Nations Convention against</b>
			Transnational Organized Crime (all
			Protocols)[2]; and
			<ul> <li>Has ever been convicted of any crime</li> </ul>
			involving the use of computers, telephony
			systems, telecommunications, or the
			Internet to facilitate the commission of

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			<u>crimes.</u>
			[1] http://www.unodc.org/unodc/en/treaties/
			illicit-trafficking.html
			[2] http://www.unodc.org/unodc/en/treaties/
			CTOC/index.html
			It is recognized that not all countries have
			signed on to the UN conventions reference
			above. These conventions are solely being
			used for identifying a list of crimes for which
			background checks will be performed. It is not
			intended that an applicant have been
			convicted pursuant to the UN convention but
			merely convicted of a crime listed under these
			conventions.
			Other crimes suggested by the GAC have not
			been included due to the lack of any
			consistent internationally accepted definitions
			for such crimes or based on significant public
			comment against such an inclusion (i.e.,
			terrorism) when last placed in the
			Guidebook. ICANN accepts the principle that
			screening should be as effective as possible.
			ICANN is willing to meet with law enforcement
			and other experts to ensure that all available
			expertise is focused on this issue. (ICANN
			notes however that there is no consistent
			definition of criminal behavior across multiple

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			jurisdictions, and the existing proposed
			Applicant Guidebook consciously targets
			"crimes of trust".)
11.2.1	Assign higher weight to applicants offering the highest	1B	In its letter dated 12 April 2011, the GAC has
	levels of security to minimize the potential for		reiterated its request to provide a greater
	malicious activity, particularly for those strings that		weight to those applicants who offer more
	present a higher risk of serving as venues for criminal,		security. The GAC also requests that ICANN
	fraudulent or illegal conduct (e.g. such as those		publicly disclose whether the applicant has
	related to children, health-care, financial services,		offered augmented security levels. ICANN has
	etc.)		carefully considered this advice and has
			amended the following in the AGB:
			<ul> <li>Security –the application questionnaire has been amended to reflect two sections for Security;</li> <li>1. A section, open to comment, that describes the:         <ul> <li>a. Augmented security levels or capabilities commensurate with the nature of the applied-for string including the identification of international or industry-relevant standards and</li> <li>b. The commitments made to registrants concerning security levels.</li> </ul> </li> <li>2. A section that will continue to remain confidential which requires that applicants provide the security policy that aligns with the first section of this</li> </ul>

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			question.
			<ul> <li>Abuse Prevention and Mitigation – the application questionnaire has been amended to provide an extra point to applicants where they include measures that promote Whois accuracy and include:</li> </ul>
			<ol> <li>A description of policies and procedures that define malicious or abusive behavior, capture metrics, and establish Service Level Agreements for resolution or</li> <li>Adequate controls to ensure proper access to domain functions.</li> </ol>
			The additional information being provided by the applicant in these questions in conjunction with application comments received from the Internet community will enable careful consideration by the evaluation panels of the measures to be implemented by applicants.
			It should be noted that results from the evaluation process will be in the form of "Pass" or "Fail" for each application. The scoring methodology requires that an application receive at least a minimum passing score for each question as well as an "exceeds" score for at least two questions to

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			pass the technical/operational evaluation.
			Therefore, the scoring methodology (while not
			assigning a "higher weight" to applicants
			offering the highest levels of security), does
			create a limited incentive to meet the higher
			standard. ICANN could consider providing extra
			points in some aspects of the qualification
			evaluation scoring process. (ICANN notes
			however that a priori categorization of strings
			is inherently problematic.)
11.3	Add domestic screening services, local to the	<u>1A1B</u>	In its letter dated 12 April 2011, the GAC has
	applicant, to the international screening services.		requested more information on the type of
			background screening services to be used by
			ICANN and has indicated services used by
			other organizations such as ARIN which uses
			sources that essentially conducts searches of
			publically available data such as KnowX, Dun &
			Bradstreet, Westlaw, and relevant federal and
			state websites for corporate and financial
			information.
			It has always been ICANN's intent to use a
			background screening service that conducts
			searches of publically available data such as
			those used by the services mentioned in the
			GAC example.
			ICANN is in the process of drafting a Request
			for Proposal (RFP) from International
			Background Screening providers to provide

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			such a service. The RFP, currently being
			circulated to a select number of law
			enforcement and security professionals for
			input, will be posted in the next few weeks.
			The RFP calls for providers to, at a minimum,
			have significant experience conducting
			international record checks of criminal and
			civil courts, law enforcement agencies and
			regulatory authorities in all countries where
			such records are available; have significant
			experience performing and possess a
			thorough knowledge of global, regional, and
			country specific background screening
			processes; provide background screening
			services in an expedited, orderly, consistent,
			and cost effective manner; and can efficiently
			scale to meet the demands of an unknown
			number of applications. ICANN accepts the
			principle that screening should be as effective
			as possible. ICANN is willing to meet with law
			enforcement and other experts to ensure that
			all available expertise is focused on this issue.
			(ICANN is mindful that this particular
			recommendation could lead applicants to
			locate in certain regions in order to game the
			depth of domestic screening. International
			screening is likely to include the reports of
			local agencies and could therefore be
			<del>duplicative.)</del>

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11.4	Add criminal background checks to the Initial Evaluation	<u>1A</u> 1B	See response to 11.1.ICANN accepts the principle that screening should be as effective as possible. ICANN is willing to meet with law enforcement and other experts to ensure that all available expertise is focused on this issue. (ICANN notes that there is no consistent definition of criminal behavior across multiple jurisdictions, and the existing proposed Applicant Guidebook already addresses serious crimes of trust.)
11.5	Amend the statement that the results of due diligence efforts will not be posted to a positive commitment to make such results publicly available	<u>1A1B</u>	In its letter dated 12 April 2011 the GAC requests that at a minimum, the identification of the individuals named in the application, e.g., officers, controlling shareholders, should be released for comment.  ICANN agrees with this recommendation and will make available the names and titles of the key officers, directors, partners and controlling shareholders for comment.  The GAC also reiterates its endorsement of Law Enforcement Agency recommendations for due diligence and amendments to the Registrar Accreditation Agreement and requests that the Board provide in writing its indication of how it intends to implements these recommendations prior to the Singapore meeting. ICANN and the Board appreciate this reminder; however, this is

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			beyond the scope of this scorecard and will be				
			separately addressed by the Board in due				
			course.				
			_ICANN will explore possible ways to make				
			results public, but is concerned that posting				
			such information poses concerns about				
			privacy that should be explored further.				
11.6	Maintain requirements that WHOIS data be accurate	1A	From the Affirmation of Commitments:				
	and publicly available.		"ICANN additionally commits to enforcing its				
			existing policy relating to WHOIS, subject to				
			applicable laws. Such existing policy requires				
			that ICANN implement measures to maintain				
			timely, unrestricted and public access to				
			accurate and complete WHOIS information,				
			including registrant, technical, billing, and				
			administrative contact information."				
12.	The need for an early warning to applicants whether a proposed string would be considered controversial or to						
	raise sensitivities (inc	luding geogra	aphical names)				
12.1	Reconsider its objection to an "early warning"	1B	Please The principle of an early warning is				
	opportunity for governments to review potential new		already included in the Guidebook. The exact				
	gTLD strings and to advise applicants whether their		process needs to be discussed further - please				
	proposed strings would be considered controversial or		see the Board's notes above with respect to				
	to raise national sensitivities.		the GAC's advice on "Procedures for the				
			review of sensitive strings."				

The score as estimated by ICANN (without GAC agreement or consultation):

1A	1B	2	TBD

Post Brussels Consultation	25	28	23	4
Post Silicon Valley Consultation	42	18	17	3