## Domain Classification

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### Classification in a nutshell

- Start with a standard industry classification
  - e.g. SIC (US), NACE (Europe), ISIC (International) or ANZSIC (Australia/NZ)
  - All except SIC are very similar
- Classify domains by their website contents
- Two main methods
  - Manual Humans visit a site and classify. Can achieve 500-1000 per day
  - Machine Learning Crawler grabs text from site and uses trained neural net to classify
- Output normally a single primary classification
  - Sometimes includes multiple secondary classifications

### Extract from ISIC

- "A", "Agriculture, forestry and fishing"
  - "01","Crop and animal production, hunting and related service activities"
    - "011", "Growing of non-perennial crops"
      - "0111", "Growing of cereals (except rice), leguminous crops and oil seeds"
      - "0112", "Growing of rice"
      - "0113", "Growing of vegetables and melons, roots and tubers"
      - ..
    - "012", "Growing of perennial crops"
    - •
  - ...
- "B", "Mining and quarrying"
  - "05","Mining of coal and lignite"
    - "051","Mining of hard coal"

### Benefits

- National statistics bodies use classification to size national industry
  - Number of companies / organisations
  - Number of employee
  - Turnover
- Economic value of domain name industry
  - Market penetration by companies and turnover
  - Value of industry served by domain names
- Registrar level
  - Specialising in verticals
  - Directing sales / advertising

# Three world leaders (maybe more)

- .nz
  - Attempting to classify every domain in register mix of manual / machine
- CENTR
  - Working group of EUs largest registries and registrars
  - Created new classification standard specific for domain names
- Dataprovider
  - Commercial service that classifies domains among many other data points

#### .nz

- 700,000 domains in registry
- Large Hadoop cluster with customised distributed web crawler
- Manually classified 100,000+
- Multiple machine learning models tested and used to classify rest
- Accuracy varies by ANZSIC code
- Commercial product being rolled out
  - Combines classification with traffic measurement
  - Registrant can compare their traffic against others sites in same industry
  - Understand if investment delivers <u>relative</u> gains in traffic

### CENTR

- The RRDG (registry-registrar data group)
  - Group of largest European ccTLDs and registrars
  - Work on producing frameworks, classifications and tools
  - Help the industry better understand the market of domain names
  - Informal with support and participation of CENTR
- RRDG output Domain industry taxonomy (DIT)
  - This is a classification of industries and sub-industries matched up to European NACE codes.
  - More information at <a href="https://stats.centr.org/classifications#dit">https://stats.centr.org/classifications#dit</a>
  - Relative market penetrations in a country and cross country comparisons

### Dataprovider

- Large scale global data crawling
  - Index and structure publicly available data from the web, 30 to 50 pages
  - Collect 150+ data attributes including industry classification and trust score
  - Re-indexed on a monthly basis to providing for insights into historical data
  - Data is across 50 countries to date, 29 languages analyzed.
  - Country data is defined from the content of websites: address, phone, TLD (if ccTLD), language etc. WHOIS country data, less reliable
- Clients
  - D&B, PayPal, Symantec, GoDaddy, SIDN, CreditSafe
  - Brand/IP community and local enforcement authorities
- Use cases by companies to date
  - Insights into e-commerce companies
  - Insights into the digital footprint of websites
  - Marketing intelligence
  - Profiling registrants classification and common ownership.

## Questions

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