# INTRODUCTION TO PLANNING TEAM

<table>
<thead>
<tr>
<th>Name</th>
<th>Position</th>
</tr>
</thead>
<tbody>
<tr>
<td>Xavier Calvez</td>
<td>Chief Financial Officer</td>
</tr>
<tr>
<td>Becky Nash</td>
<td>VP Finance</td>
</tr>
<tr>
<td>Mukesh Chulani</td>
<td>Registrar Services Senior Manager</td>
</tr>
<tr>
<td>Susanna Bennett</td>
<td>Chief Operating Officer</td>
</tr>
<tr>
<td>Shani Quidwai</td>
<td>Director of Finance</td>
</tr>
<tr>
<td>Victoria Yang</td>
<td>Senior Operations Program Manager</td>
</tr>
</tbody>
</table>
Agenda

• Planning Process Overview

• FY21-25 Operating & Financial Plan
  o Overall Process and Approach
  o FY21-25 Funding Assumptions
  o FY21-25 Financial Plan

• FY21 Operating Plan & Budget

• Community Involvement in the Planning Process and Timeline

• Q&A
Planning Process Overview
The strategic plan will be complemented by a 5-year operating and financial plan, which has been developed over the past few months in interaction with the community.

- Strategic planning is a core element of ICANN's three-fold planning process cycle:
  - 5-year Strategic Plan
  - 5-year Operating and Financial Plan
  - Annual Operating Plan & Budget
- Process of developing an operational and financial plan may lead to calibration of the strategic plan, in terms of “realistic ambitions”
- Planning cycle ends with ongoing achievements and progress reporting
**Planning Documents and Timeline**

**FY21- FY25 Strategic Plan (SP)** outlines ICANN’s Vision and Mission, sets out five strategic objectives and related goals based on areas of challenge and opportunity for ICANN to shape its future successfully.

**FY21-FY25 Operating & Financial Plan (O&FP)** includes 1) Financial assumptions and high-level projection of the ”base-case”, “high” and “low” funding scenarios for FY21-FY25, and 2) ICANN org will undertake existing and new activities to achieve the strategic outcome set out in the FY21-FY25 Strategic Plan.

**FY21 Operating Plan & Budget (OP&B)** sets forth the focus of efforts and organizational commitments for the current fiscal year.

<table>
<thead>
<tr>
<th>2018</th>
<th>2019</th>
<th>2020</th>
</tr>
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<tbody>
<tr>
<td>Jan</td>
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<td>Mar</td>
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<td>Jul</td>
<td>Aug</td>
<td>Sep</td>
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<tr>
<td>Oct</td>
<td>Nov</td>
<td>Dec</td>
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</table>

- **FY21-25 Strategic Plan Development**
- **FY21-25 Operating & Financial Plan Development**
- **FY21 Op. Plan & Budget Development**

**Public Comment Period #1**

**Public Comment Period #2**
FY21-25 Operating & Financial Plan

Overall Process and Approach
Approach

The FY21-25 Operating & Financial Plan (O&FP) will include initiatives driven by the Strategic Plan and description of the strategically driven changes of the functional activities.

**Strategically Focused** on what ICANN should do and reexamine what ICANN should change.

Focus on **High-Level** rather than losing the main messages to too much details.

Highlight **Collaboration** Cross-Functionally & with the Community

Contains **5-Year Financial** with Low–Mid–High scenarios.
Aligning Plan Structure

- Combined 5 Year and 1 Year Operating Plan document to provide a more strategic view in addition to in-depth details for the first year.
- Focus on narrative to enhance understanding:
  - Description of Operating Initiative works planned.
  - Description of Functional Activities planned and a focus on anticipated changes to current activities.
FY21-FY25 Operating & Financial Plan vs. FY21 Operating Plan & Budget

Both describe the work of the organization – purpose, activities, connection to the Strategic Plan, resources, considerations (risks, dependencies, challenges) and progression/milestones.

**FY21-FY25 Operating & Financial Plan**
- Contents are high-level over the 5-Year horizon
- Resources planning is high-level
- Progression/Milestones are high-level roadmaps

**FY21 Operating Plan & Budget**
- Contents are more detailed with focus on FY21
- Progression/Milestones are roadmaps in FY21 with applicable targets and measurement
Two-Phase Approach

Public Comment Period #1:
- Financial Assumptions and Projection, Operating Initiative Descriptions and Plan Development Overview

Public Comment Period #2:
- FY2021-FY2025 Operating & Financial Plan Draft
- FY2021 Operating Plan and Budget Draft
Public Comment Period #1

Purpose:

• To obtain community feedback on:
  o Financial assumptions and high-level projection of the “base”, “low” and “high” funding scenarios for FY2021 – FY2025
  o Operating Initiatives – Major initiatives that ICANN org should prioritize to achieve the Strategic Goals and Objectives of FY2021 – FY2025

Public Comment Period #1: Jun 14th to Aug 5th

https://www.icann.org/public-comments#open-public
Public Comment #1 Inputs – 1 of 2


## Organizations and Groups

<table>
<thead>
<tr>
<th>Name</th>
<th>Submitted by</th>
<th>Initials</th>
</tr>
</thead>
<tbody>
<tr>
<td>Country Code Names Supporting Organization Strategic and Operational Standing Committee</td>
<td>Giovanni Seppia</td>
<td>ccNSO SOPC</td>
</tr>
<tr>
<td>Business Constituency</td>
<td>Steve DelBianco</td>
<td>BC</td>
</tr>
<tr>
<td>Registries Stakeholder Group</td>
<td>Donna Austin</td>
<td>RySG</td>
</tr>
<tr>
<td>Registrar Stakeholder Group</td>
<td>Zoe Bonython</td>
<td>RrSG</td>
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<tr>
<td>Noncommercial Stakeholders Group</td>
<td>Rafik Dammak</td>
<td>NCSG</td>
</tr>
<tr>
<td>Generic Names Supporting Organization Council</td>
<td>Marika Konings</td>
<td>GNSO</td>
</tr>
<tr>
<td>At-Large Advisory Committee</td>
<td>ICANN Policy Staff in support of the At-Large Community</td>
<td>ALAC</td>
</tr>
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## Individuals

<table>
<thead>
<tr>
<th>Name</th>
<th>Affiliation (if provided)</th>
<th>Initials</th>
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</thead>
<tbody>
<tr>
<td>Maureen Hilyard</td>
<td></td>
<td>MH</td>
</tr>
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</table>
The eight organizational and one personal comment received through the Public Comment proceedings were broken down into 98 comments, which covered the following as follows:

<table>
<thead>
<tr>
<th># of Comments</th>
<th>Total</th>
<th># of statements expressing support</th>
<th># of statements expressing support, but with edits</th>
<th># of statements indicating concerns</th>
<th># of other statements or suggestions</th>
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<tr>
<td></td>
<td>98</td>
<td>37</td>
<td>17</td>
<td>7</td>
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### Financial Assumptions and Projections

<table>
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<th># of statements indicating concerns</th>
<th># of other statements or suggestions</th>
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<tbody>
<tr>
<td>General Comments</td>
<td>6</td>
<td>2</td>
<td>1</td>
<td>1</td>
<td>2</td>
</tr>
<tr>
<td>Roll-out of New gTLDs</td>
<td>8</td>
<td>1</td>
<td>1</td>
<td>2</td>
<td>4</td>
</tr>
<tr>
<td>Difficulty in ensuring universal acceptance</td>
<td>2</td>
<td>1</td>
<td></td>
<td></td>
<td>1</td>
</tr>
<tr>
<td>Funding Type</td>
<td>2</td>
<td></td>
<td></td>
<td></td>
<td>2</td>
</tr>
<tr>
<td>Key Sustainability Principles</td>
<td>3</td>
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### Operating Initiatives

<table>
<thead>
<tr>
<th></th>
<th>Total</th>
<th># of statements expressing support</th>
<th># of statements expressing support, but with edits</th>
<th># of statements indicating concerns</th>
<th># of other statements or suggestions</th>
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</thead>
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<tr>
<td>Operating Initiatives</td>
<td>77</td>
<td>30</td>
<td>15</td>
<td>4</td>
<td>28</td>
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</table>
Public Comment #1 Inputs – Next Step

- ICANN org will take into consideration community feedback to develop the **FY21–25 O&FP Draft** to be posted by December 2019 for public comment.

- ICANN org will post the detailed report of how each comment received has been considered.

FY21-25 O&FP Public Comment Period #2: Dec 2019 to Feb 2020
FY21-25 Operating & Financial Plan

Funding Assumptions
ICANN’s Five Year Funding Projection Approach

• Five-year funding projection approach is developed through the following activities:
ICANN’s Five Year Funding Projection Approach

- Five-year funding projection approach is developed through the following activities:

1. **Marketplace Horizon Scan**
   - News
   - Document review
   - Market research
   - Stakeholder engagement
2. **Formulation of Assumptions**
   - Analysis
   - Data interpretation
3. **Forecast Generation**
   - Graphical representation
   - Model development
Results of Marketplace Horizon Scan (Recap)

1. New gTLDs a key enabler of market growth over past five years

2. New business models have emerged from New gTLD rollout. e.g. – geographic, brand gTLDs

3. Establishing and maintaining online identity remains key part of contemporary life and digital economy

4. Platforms/apps that bypass domains can represent a drag on demand, but extent of challenge uncertain

5. Dynamism of market actors in consolidation and building new sales channels to registrants

6. Regional disparity in adoption rates - fulfillment of demand in key markets an important challenge

7. Lack of universal acceptance challenges rollout and adoption of new types of domains

8. Technical challenges of secure traffic and social elements of how the domain name system operates expanding

9. Effects of regional differences in privacy regimes on demand for domain name growth uncertain
ICANN’s Five Year Funding Projection Approach

• Our five-year funding projection approach is developed through the following activities:

1. Marketplace Horizon Scan
2. Formulation of Assumptions
3. Forecast Generation
Formulation of Assumptions: Sample

Excerpt of Marketplace Horizon Scan Finding

“The continued importance of controlling a domain name to craft and maintain a digital presence on the global Internet remains a key market enabler of the industry…”

Formulation of Assumptions (Qualitative)

Digital presence will still rely largely on the use of domain names. Domain name transaction volumes will accordingly continue to see positive growth momentum over the forecast period, albeit at varying levels, at the 'base-case' and 'high' funding scenarios. To account for rapid maturation in the marketplace, the 'low' scenario factors an overall decline in transaction volumes...

Formulation of Assumptions (Quantitative)

<table>
<thead>
<tr>
<th>Low Scenario</th>
<th>Base Case</th>
<th>High Scenario</th>
</tr>
</thead>
</table>

New gTLD transaction volume and growth trendline
Legacy gTLD transaction volume and growth trendline
ICANN’s Five Year Funding Projection Approach

• Our five-year funding projection approach is developed through the following activities:

1. Marketplace Horizon Scan
2. Formulation of Assumptions
3. Forecast Generation
## Five Year Funding Forecast: Scenario Sensitivity Analysis

### Fixed fees

<table>
<thead>
<tr>
<th>Parameters</th>
<th>FY20</th>
<th>FY21-25 Forecast Scenarios</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Base Forecast</td>
<td>Low</td>
</tr>
<tr>
<td>Average number of registries</td>
<td>1,194</td>
<td>1,122</td>
</tr>
<tr>
<td>Registry fixed fee in year 5</td>
<td>$25,000</td>
<td>$25,000</td>
</tr>
<tr>
<td>Average number of registrars</td>
<td>2,542</td>
<td>2,129</td>
</tr>
<tr>
<td>Registrar fixed fee in year 5</td>
<td>$4,000</td>
<td>$4,000</td>
</tr>
<tr>
<td><strong>Total fixed fees in year 5 (in $M)</strong></td>
<td>$43.7</td>
<td>$38.7</td>
</tr>
</tbody>
</table>

### Transactions volumes

<table>
<thead>
<tr>
<th>Parameters</th>
<th>FY20</th>
<th>FY21-25 Forecast Scenarios</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Base Forecast</td>
<td>Low</td>
</tr>
<tr>
<td>Total transaction volume in year 5 (in M)</td>
<td>198.5</td>
<td>170.8</td>
</tr>
<tr>
<td>Average annual transaction volume growth</td>
<td>-</td>
<td>-3.0%</td>
</tr>
<tr>
<td>Average transaction fee growth (Ry+Rr)</td>
<td>-</td>
<td>-3.1%</td>
</tr>
<tr>
<td><strong>Total transaction fees in year 5 (in $M)</strong></td>
<td>$91.8</td>
<td>$78.7</td>
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</table>

### Revenues with no sensitivity analysis

<table>
<thead>
<tr>
<th>Parameters</th>
<th>FY20</th>
<th>FY21-25 Forecast Scenarios</th>
</tr>
</thead>
<tbody>
<tr>
<td>Other revenues</td>
<td>$3.8</td>
<td>$3.5</td>
</tr>
<tr>
<td><strong>Total average revenues (in $M)</strong></td>
<td>$139.3</td>
<td>$127.8</td>
</tr>
<tr>
<td><strong>Total revenue in year 5 (in $M)</strong></td>
<td>-</td>
<td>$120.9</td>
</tr>
<tr>
<td><strong>FY21-25 CAGR (%)</strong></td>
<td>-</td>
<td>-2.7%</td>
</tr>
</tbody>
</table>

Note: FY20 base-case forecast, Based on FY19Q2 actuals, In millions, USD- unaudited - Arithmetic inconsistencies due to decimal rounding.
Macro View of Funding: Actual & Forecast (FY14-FY25)

Actual/Estimate:
- ~9.0% Growth Rate

Forecast:
- Low Scenario: -2.7% Growth Rate
- Base case Scenario: 1.5% Growth Rate
- High Scenario: 3.9% Growth Rate

Note: FY14-FY18 based on audited actuals, FY19 Actual and FY20 Estimate based on FY19Q2 actuals, CAGR values cover FY21-F25, in millions, USD; Arithmetic inconsistencies due to decimal rounding.
Across the three scenarios generated, FY25 funding is forecast to range between $120.9M and $167.7M from the current FY20 projection of $139.3M.

Note: FY20 base-case forecast, Based on FY19Q2 actuals, In millions, USD- unaudited - Arithmetic inconsistencies due to decimal rounding.
FY21-25 Operating & Financial Plan

Financial Plan
Planning Assumptions

- ICANN organization’s activities and projects result directly or indirectly from Bylaws requirements, and from decisions made by the Board based on community-led policies or recommendations
  - At this time, we are not including implementation work from future Board decisions that have yet to be approved
  - The Five-Year Plan will include contingency funding for unplanned work that has yet to be approved
- The Five-year plan will use the base scenario funding projections
- The Five-year plan will include a planned annual contribution to the Reserve Fund
- Headcount is expected to remain relatively stable
- The Five-year plan will be a balanced budget where expenses plus a planned contribution to the reserve fund will not exceed funding
5 Year Financial Plan Projections

<table>
<thead>
<tr>
<th>ICANN Operations</th>
<th>FY21 Projections</th>
<th>FY22 Projections</th>
<th>FY23 Projections</th>
<th>FY24 Projections</th>
<th>FY25 Projections</th>
</tr>
</thead>
<tbody>
<tr>
<td>Projected Funding (base case)</td>
<td>$141.0</td>
<td>$143.2</td>
<td>$145.4</td>
<td>$147.7</td>
<td>$149.9</td>
</tr>
<tr>
<td>Contribution to Reserve Fund</td>
<td>(3.0)</td>
<td>(3.0)</td>
<td>(3.0)</td>
<td>(3.0)</td>
<td>(1.9)</td>
</tr>
<tr>
<td>Funding available for Operations</td>
<td>$138.0</td>
<td>$140.2</td>
<td>$142.4</td>
<td>$144.7</td>
<td>$148.0</td>
</tr>
</tbody>
</table>

| Reserve Fund - Beginning              | $121.0           | $126.4           | $131.9           | $137.6           | $143.3           |
| Average annual Contribution           | 3.0              | 3.0              | 3.0              | 3.0              | 1.9              |
| Annual interest (theoretical 2%)*     | $2.4             | $2.5             | $2.6             | $2.8             | $2.9             |
| Reserve Fund - Ending                 | $126.4           | $131.9           | $137.6           | $143.3           | $148.1           |

*: Average return between 2011 and 2018 is 6%. Theoretical return intentionally chosen conservatively low.

- The projections define the maximum amount of operational expenses to be incurred on an annual basis
  - This results in the available funding net of an annual allocation to the Reserve Fund.
  - The Reserve Fund allocation is designed to enable the Reserve Fund balance to reach the minimum target level of 12 months of Operating expenses by the end of the plan period (FY25).
Functional Activities

- To communicate What ICANN Org does and how the activities support the Strategic Plan
- Organized by Executives’ managed Functions
- Each Function includes the Departments and Regions within each Executive’s area.
- Projects are also included in the Activities of the Executives who lead the Projects

Operating Initiatives

- Operating Initiatives derived based on the Strategic Objectives and Goals.
- Each Operating Initiatives is led by an Executive collaborating with several cross-functional teams.
Strategic Objectives and Operating Initiatives

• Strengthen the security of the Domain Name System and the DNS Root Server System
  o Promote Domain Name System Security Extensions and increase its deployment
  o Coordinate security in the DNS ecosystem

• Improve the effectiveness of ICANN’s multistakeholder model of governance
  o Evolve and strengthen the multistakeholder model to facilitate diverse and inclusive participation in policy-making
  o Evolve and strengthen the ICANN community’s decision-making processes to ensure efficient and effective policy making
  o Develop internal and external ethics policies
  o Review and evaluate current meeting strategy

• Address geopolitical issues impacting ICANN’s mission to ensure a single, globally interoperable Internet
  o Evaluate, align and facilitate improved engagement in the Internet ecosystem
  o Improve engagement and participation with Government, Intergovernmental Organizations
  o Monitor legislation, regulation, norms, principles and initiatives in collaboration with others that may impact the ICANN mission
Strategic Objectives and Operating Initiatives (cont)

- Evolve the unique identifier systems in coordination and collaboration with relevant parties to continue to serve the needs of the global Internet user base
  - Formalize a framework for further cooperation and coordination among the domain name, Internet numbers, and protocol parameter communities on risks associated with the evolution of the Internet’s system of unique identifiers
  - Coordinate security in the DNS ecosystem
  - Root Zone Management Evolution
  - Promote and sustain a competitive environment in the Domain Name System

- Ensure ICANN’s long-term financial sustainability
  - Formalize the ICANN org funding model and improve understanding of the long-term drivers of the domain name marketplace
  - Implement New gTLD Auction Proceeds recommendations
  - Planning at ICANN
FY21 Operating Plan and Budget
FY21-FY25 Operating & Financial Plan vs. FY21 Operating Plan & Budget

Both describe the work of the organization – purpose, activities, connection to the Strategic Plan, resources, considerations (risks, dependencies, challenges) and progression/milestones.

FY21-FY25 Operating & Financial Plan

- Contents are high-level over the 5-Year horizon.
- Resources planning is high-level
- Progression/ Milestones are high-level roadmaps

FY21 Operating Plan & Budget

- Contents are more detailed with focus on FY21
- Progression/ Milestones are roadmaps in FY21 with applicable targets and measurement
FY21 Operating Plan and Budget Process

• The annual planning process is stable and follows a similar timeline as last year

• Annual Timeline
  o The timing of the Public Comment period for the Draft FY21 Operating Plan and Budget publication has been coordinated with the FY21-FY25 Five Year Operating Plan public comment period.
  o The adoption of the FY21 Operating Plan and Budget is similar to FY20 Process
    o Board approval well in advance of the next fiscal year
    o Empowered community process (28 days) before the start of the next fiscal year

• Timing of Approval for SO/AC Additional Budget Requests
  o Current process results in approval at the same time as overall Board approval
Key Changes - Improved Structure and Transparency

- We have improved our reporting and project structure to increase transparency and visibility regarding key information and initiatives
  - Last year we posted 5 documents for the annual budget and 5 year plan update, this year we will post 4 documents
  - In the past, we provided transparency into all activities and projects
  - This year, we have narrowed our focus to reduce complexity and improve the transparency regarding key initiatives and projects

<table>
<thead>
<tr>
<th>Prior</th>
<th>Upcoming Publication (2019 Dec)</th>
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<tbody>
<tr>
<td>• ~350 Projects</td>
<td>• ~40 Projects</td>
</tr>
<tr>
<td>• Over 60 Portfolios</td>
<td>• Narratives describing:</td>
</tr>
<tr>
<td>• 6 Modules</td>
<td>• Function</td>
</tr>
<tr>
<td></td>
<td>• Project</td>
</tr>
<tr>
<td></td>
<td>• Initiatives</td>
</tr>
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</table>
# Draft FY21 Operating Plan and Budget Documents

<table>
<thead>
<tr>
<th>Document Name</th>
<th>Description of Contents</th>
</tr>
</thead>
<tbody>
<tr>
<td>FY21 Operating Plan</td>
<td>A detailed narrative regarding Functions, Initiatives, and projects</td>
</tr>
<tr>
<td>FY21 Budget Introduction &amp; Highlights</td>
<td>A high-level overview of the Draft FY21 budget</td>
</tr>
<tr>
<td>FY21 Total ICANN Budget</td>
<td>Draft FY21 Budget document includes the detailed FY21 Funding assumptions and detailed Expenses by Function</td>
</tr>
<tr>
<td>FY21 Operating Initiatives and Expenses by Function</td>
<td>Detailed breakdown of the budget by Operating Initiatives and Expenses by Function and by Project</td>
</tr>
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</table>
## FY21-25 O&FP and FY21 OP&B- Progress Update

<table>
<thead>
<tr>
<th>What</th>
<th>Who</th>
<th>When</th>
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<tr>
<td>✓ FY21-25 O&amp;FP Public Comment Period #1</td>
<td>Community</td>
<td>14 Jun – 5 Aug 2019</td>
</tr>
<tr>
<td>✓ Overview of FY21-25 O&amp;FP development and Public Comment #1 materials</td>
<td>Community</td>
<td>Pre-ICANN65 Webinar on 17 June 2019</td>
</tr>
<tr>
<td>✓ Review Public Comment #1 inputs and plan development of both FY21-25 O&amp;FP and FY21 OP&amp;B</td>
<td>Board</td>
<td>Board Workshop Sep 2019</td>
</tr>
<tr>
<td>Review draft FY21-25 O&amp;FP for Public Comment #2</td>
<td>Board</td>
<td>Post ICANN66</td>
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</table>
| FY21-25 O&FP Public Comment Period #2  
FY21 OP&B Public Comment Period                                     | Community          | Dec 2019 – Feb 2020                       |
| Community Webinar                                                   | Community          | Mid-January                               |
| Review Public Comment inputs/development of both FY21-25 O&FP and FY21 OP&B | Board & Community  | ICANN67 Mar 2020                         |
| Review for Plan adoption of both plans                              | Board              | Board Workshop May 2020                   |
| Empowered Community Period                                          | Community          | May – Jun 2020                            |
Community Involvement in FY21-25 and FY21 Planning Process
Why Engage on ICANN’s Planning and Budgeting?

The stakeholders engagement enables keeping ICANN accountable to the Public.

This engagement enables the Empowered Community to exercise its budget rejection power.

Many community members dedicate substantial amount of time to ensure multistakeholder participation.

Our objective is to develop the ICANN FY21-25 O&FP and FY21 OP&B with substantial community input.
When can community members participate?

- **Sep**: Kickoff Webinars on Process and Timeline
- **Oct-Nov**: PTI/IANA Public Comment & ICANN Annual General Meeting
- **Dec-Feb**: ICANN Public Comment
- **Mar**: ICANN Community Forum Meeting
- **May**: Empowered Community Review

*We are seeking your input!*
Financial Accountability - Reporting

ICANN org reports results to the community in support of commitment to accountability and transparency.

Periodically, throughout the year

- Quarterly Financial Reporting
- Publication of the CEO Report
- ICANN Meetings travel reports

Annually

- Independent Auditors Report
- Annual Report
- Board Expenses
- ccTLD Contributions
- Funding by Source
- Operating Plan and Budget
- Tax Return (Form 990)
- ICANN org Remuneration Practices

Link to Financial Documents:
https://www.icann.org/resources/pages/governance/current-en

Indicates that annual update has been published on ICANN.org
Thank You and Questions

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## FY21 IANA Budget Process Next Steps

<table>
<thead>
<tr>
<th>Step</th>
<th>Dates</th>
<th>Action By</th>
<th>Status</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td>PTI OP&amp;B DRAFT Submitted to PTI Board</td>
<td>30 Sep 2019</td>
<td>PTI Board</td>
<td>Completed</td>
<td>At Least 9 Months Before Next Fiscal Year (Input to ICANN OP&amp;B Per Bylaws)</td>
</tr>
<tr>
<td>ICANN BFC informed of the IANA Budget</td>
<td>10 Oct 2019</td>
<td>ICANN BFC</td>
<td>Completed</td>
<td>The ICANN BFC is informed of the PTI Draft OP&amp;B Budget and reviews the IANA Budget prior to posting for public comment</td>
</tr>
<tr>
<td>PTI &amp; IANA Public Comment Period</td>
<td>14 Oct – 27 Nov 2019</td>
<td>Community</td>
<td></td>
<td>48 Days including 7 days for ICANN 66</td>
</tr>
<tr>
<td>PTI &amp; IANA Staff Report on Public Comment Submitted to PTI Board &amp; ICANN BFC for Review</td>
<td>6 Dec 2019</td>
<td>PTI Board &amp; ICANN BFC informed</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PTI &amp; IANA Staff Report on Public Comment Published</td>
<td>10 Dec 2019</td>
<td>ICANN org</td>
<td></td>
<td></td>
</tr>
<tr>
<td>PTI OP&amp;B Adopted</td>
<td>12 Dec 2019</td>
<td>PTI Board</td>
<td></td>
<td>Before ICANN Public Comment Begins (Input to ICANN OP&amp;B Per Bylaws)</td>
</tr>
<tr>
<td>ICANN BFC recommends IANA Budget Approval</td>
<td>16 Dec 2019</td>
<td>ICANN BFC</td>
<td></td>
<td>ICANN BFC recommends to the ICANN Board to approve</td>
</tr>
<tr>
<td>ICANN Board Adopts IANA Budget</td>
<td>15 Jan 2020</td>
<td>ICANN Board</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Additional Budget Request: FY21 Key Dates

- **Community Kick off and Submission period**
  - 11 November 2019 - 31 January 2020

- **SO/AC Consultations at ICANN 67**
  - 7 March 2020 - 12 March 2020

- **Notify SO/ACs of Publication**
  - 6 May 2020 - 12 May 2020

- **Publication on Website**
  - 12 May 2020
How can the Community participate

Visit meetings.icann.org

**Find and participate in** an ICANN community group.
Visit icann.org/community

**Subscribe to the** community-finance@icann.org email list for regular updates on planning activities.

**View current year plans for reference online.**
Visit icann.org/planning

**Review plans and budgets available for public comment.**
Visit icann.org/public-comments

**Work with your group, or submit your own comments, questions & suggested changes via**
icann.org/public-comments
ICANN headcount has began to stabilize in alignment with our Funding growth.
Reserve Fund Replenishment Strategy

- In alignment with the Board Approved Reserve Fund Replenishment Strategy, the FY21 Budget will include a planned contribution

* $36M was transferred from Auction Proceeds to Reserve Fund in FY19
** Includes contribution and estimated investment gains