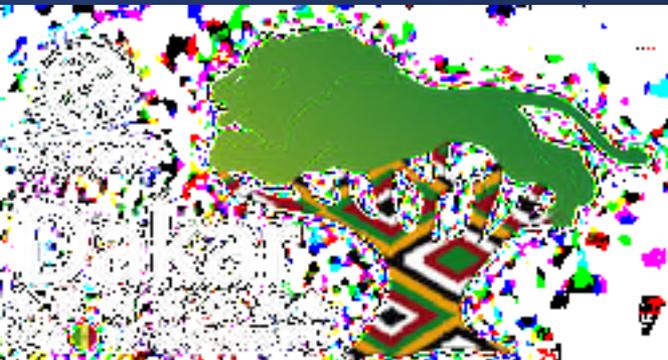


Becoming an ICANN Accredited Registrar



*Tim Cole
Chief Registrar Liaison*

26 October 2011

Qualification

Business Requirements

Financial Capabilities

Commercial General Liability



http://www.icann.org/en/registrars/policy_statement.html#IIA

Governing Agreements and Policies

- ✓ Registrar Accreditation Agreement (RAA)
- ✓ Registry-Registrar Agreement (RRA)
- ✓ Registrar-Registrant Agreement
- ✓ Reseller Agreement (if applicable)
- ✓ Consensus Policies
- ✓ Data Escrow Agreement

More details:

<http://www.icann.org/en/registrars/governing-policies.htm>



Fees (current as of 26 Oct. 2011)

- Application fee (1 time USD 3,500)
- Yearly accreditation fee (USD 4,000)
- Quarterly variable fee (approximately USD 1,100 per quarter). Possibility of 2/3 reduction for smaller registrars (see budget)
- Transaction fee (USD 0.18 per one year increments for new registrations, transfers or renewals)

➤ Fees paid to the Registries



Application Process

1

- The applicant submits the completed application and pays the application fee.

2

- ICANN reviews the application for approval – Follow-up conducted with the applicant for further information or to clarify application answers.

3

- Once the application is approved, ICANN sends the RAA along with an invoice for the first year accreditation fee to the applicant.

4

- Applicant must then return the signed RAA and the payment of the first year fee and satisfy any outstanding requirements.

5

- ICANN signs the contract and announces the new registrar's accreditation to the registries.



Registrar Stakeholder Group

- Participate in industry policy formation
- Make a direct impact on rules and regulations that directly affect your business
- Network with and learn from the exclusive set of Registrar businesses from around the world



Thank You

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