

## Introducing multiyear registration

ccNSO meeting, ICANN 40, 16 Mar 2011





### Multiyear in the gTLDs

net-	net-								
adds-1-yr	adds-2-yr	adds-3-yr	adds-4-yr	adds-5-yr	adds-6-yr	adds-7-yr	adds-8-yr	adds-9-yr	adds-10-
									yr
1968061	189388	38683	1362	37602	166	86	50	88	9147

net- adds-1-vr	net- adds-2-vr	net-	net-	net-	net-	net- adds-7-yr	net-	net-	net-
add3 I yi	adds 2 yr	adds 5 yr	adds + yr	adds 5 yr	adds o yr	adds 7 yr	adds 6 yr	adds 5 yr	yr
174264	20444	4073	117	3863	17	8	2	15	1029





#### Registrar survey

The survey was launched on the registrar extranet on 15 October 2009 for one month. It was completed by 118 registrars.

Most of the respondents (79%) were in favour of multiyear registrations and will offer this option to their clients (82%).

The majority believes that up to 30% of their domain portfolio will move toward multiyear registrations (66%), but this feature will not impact significantly the demand of .eu domains (67%).

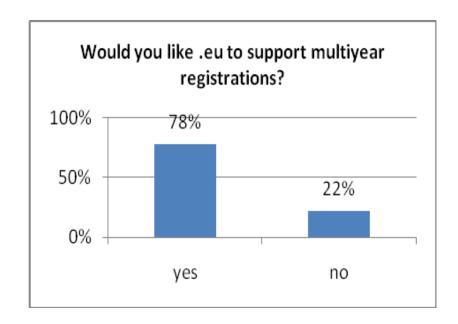
Among the most relevant comments from the respondents:

- Multiyear registrations would make .eu more similar to other gTLDs and this is a plus
- Multiyear registrations should be linked to a fee discount system related to the number of years a domain is registered
- Registrants like to know that a registered domain is "covered" for a long time





### **Survey response outcome**









#### **CENTR** survey

The survey ran in Q4 2009 and had 28 respondents

50% offer multiyear registrations and the rest was planning to do so in the near future

Almost 53% of those who were planning to introduce MYR would offer registrations up to 10 years

**Reasons to implement MYR:** 

- Registrar demand
- Increase renewal rates
- Get closer to the gTLD environment







Launch date: 7 April 2011

.eu domains up to 10 years

Option to extend the registration term of an existing .eu domain up to ten years

Discount system for domains registered for 2 – 5 – 10 years for a limited timeframe



### **Promoting MYR**

**Extensive communication to our registrar community** 

Review of manuals and guidelines

**Review of the e-learning courses** 

Review of templates and Q&A







# Thank you!

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