



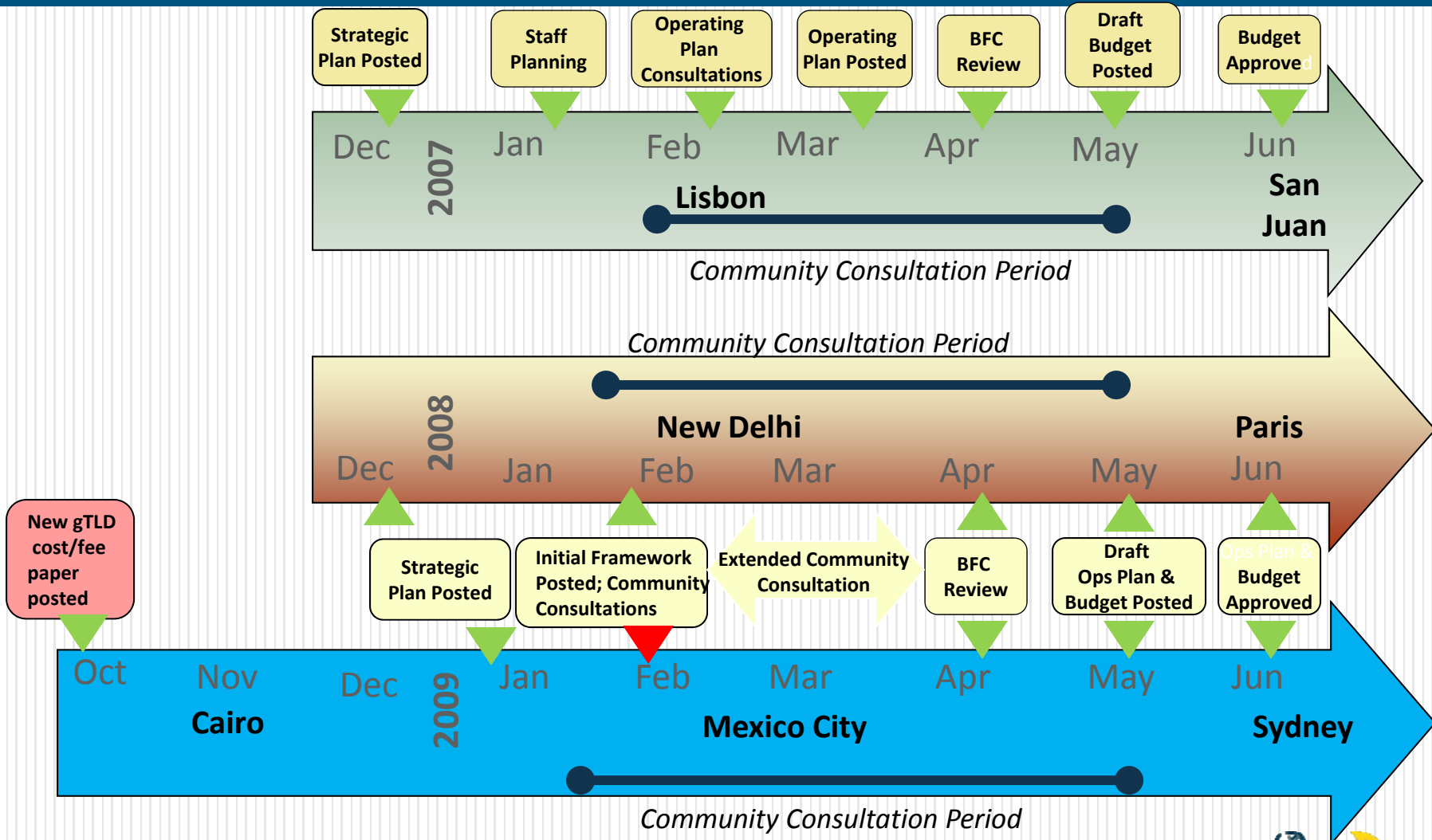
FY10 Operating Plan and Budget

June 2009

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Chief Financial Officer

The Goal: Maximize Participation, Ensure Financial Soundness



Overview of the FY10 Budget

- Revenue of \$63.6 million, reflects a fee of \$0.18 to accelerate universal adoption of the new RAA
 - Operating expenses of \$54.4 million, 4.9% growth over FY09 (vs. 30.1% growth in FY09 over FY08)
 - Total expenses of \$58.7 million with bad debt, depreciation and contingency
 - Contribution to reserve of \$4.9 million, less than strategic plan
 - Revenues and most expenses from new gTLD launch covered in separate amendment, not in this budget.
- BFC recommends Board vote to adopt budget in Sydney

Community Feedback – What was said?

- ✓ Want more details and in different views
- ✓ Lower transaction fees as part of RAA discussion
- ✓ Reduce contingency
- More resources for constituency support
- Questions about investment policy, too risky?
- ✓ ALAC appears to be slashed
- Concern that contracted parties pay more than fair % of total
- ✓ Why is cc revenue forecast as high as it is?
- Change meetings venues and remote participations
- ✓ More Travel Support
- ✓ More reporting on Board travel support
- Outreach for At Large

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- ✓ Directly addressed
 - Indirectly addressed

Snapshot of the FY10 Budget (\$000)

- New gTLD implementation complete and launch
- Growth in contractual compliance 30%, technology operations, security, and travel support
- Little or no growth in most ICANN operations

	FY10 Budget	FY09 Budget	Change from FY09	
			Amount	Percentage
REVENUE	\$ 63,642	\$ 60,674	2,968	4.89%
EXPENSES				
Core ICANN	45,505	41,768	3,737	8.95%
New gTLD	8,862	10,046	(1,184)	-11.79%
Operating Expenses	\$ 54,367	\$ 51,815	2,552	4.93%
Non Cash Expenses	2,900	2,065	835	40.44%
Total Expenses	\$ 57,267	\$ 53,880	3,387	6.3%
Contingency	\$ 1,500	\$ 3,250		
Total Expenses w/ Contingency	\$ 58,767	\$ 57,130	1,637	2.9%
Change in Net Assets	\$ 4,875	\$ 3,544	1,331	37.56%
Capital	\$ 3,285	\$ 3,660	(375)	-10.25%

Expense Area Group (EAG) Reporting

Expense Area Group (EAG) Report categories	FY10 Budget	%
Support for IP addressing, RIR related activities, and NRO/ASO support	1,276,938	2.3%
Support for Generic TLD activities and GNSO support	18,694,791	34.4%
Country Code support and support for ccNSO activities	9,066,001	16.7%
NomCom travel, direct support and staff support	2,198,491	4.0%
Root Server Operations and Support for RSSAC activities	2,651,271	4.9%
Supporting SSAC activities & coordinating with Internet security efforts	2,925,414	5.4%
At Large Support & support for ALAC activities	3,736,657	6.9%
TLG/IETF Support	2,464,803	4.5%
Travel & coordination for Board activities & staff support for meeting preparation	7,167,387	13.2%
Government relations and support for GAC activities	3,734,859	6.9%
Ombudsman	451,551	0.8%
	54,368,164	100.0%

Thank you

