### Serving the Underserved – How Not to Stay Unnerved

A presentation
for the CCNSO session, ICANN60
by
Leonid Todorov
General Manager



### What Do We Know About Them?

I mean, seriously!



# What Do They Know About Themselves?

No kidding!



#### **How Could We Help?**

- Fellowships, webinars are not panacea
- Only through technical assistance/capacity building projects:
- thoroughly built,
- consistent,
- well coordinated,
- customized
- With I\* orgs: RIRs (APNIC, RIPE NICC); ISOC as major implementers:
- Pool of knowledge, expertise and good practices;
- Local presence;
- Well-developed training programs and courses;
- Great commitment and availability on even a short notice;
- Readiness to cooperate and build alliances
- ITU also matters make no mistake
- ICANN?

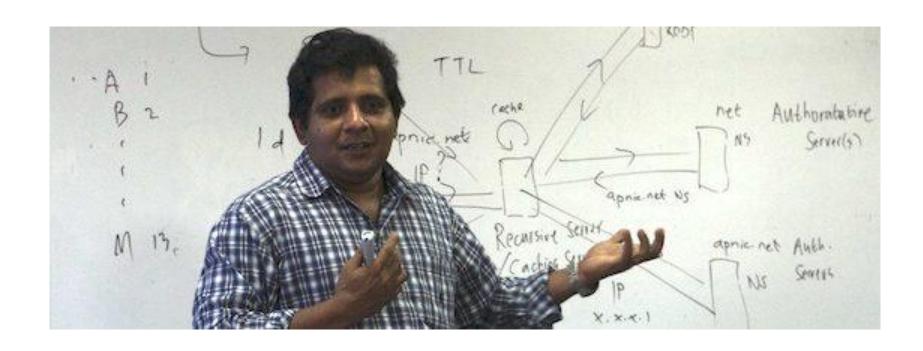


## How We Could Help (II) – APTLD's New Approach

- Peer-to-peer:
- The .AU-.TL project:
- A pioneer effort: a comprehensive audit to be followed by a good practices transfer and an intense internship program;
- co-sponsored and facilitated by APTLD
- Two more projects at an early development stage (communication in progress) for .IQ and, circumstances permitting, .BT (Bhutan) (not a member yet)



### What Do They Know About ICANN





#### **Lessons We Have Learned So Far**

- No thinking big
- No playing a messiah
- Get local and stay local
- Be adaptive
- Be collaborative
- Seize on every opportunity
- Be serious about doing rather than reporting
- Focus on ccTLDs, rather than governments



### Thank you

Leonid Todorov l.todorov@aptld.org

