

ICANN Finance Presentation



ICANN 64
10 March 2019

Agenda

- ⦿ Overview Billing Process
- ⦿ FY19 & Future Years – Proposed Future Process
- ⦿ Request for Billing Email Address Confirmation
- ⦿ Q&A
- ⦿ How to Contact ICANN Billing Team

Status for FY2018-2019

- ⦿ 77% of the ccTLDs that contributed for FY2018 confirmed their FY2019 contributions and have been invoiced (61 out of 79).
- ⦿ In addition, .CZ - Czech Republic, .FK - Falkland Islands, .MX- Mexico have contributed. They did not contribute before our last publication for FY2018.
- ⦿ .MX contributed retroactively for FY18 in addition to its FY19 contribution in February 2019.
- ⦿ We received return mail from 10 ccTLD: 4 ccTLD contributed in FY2018 (.cn, .dk, .md, .pr)
- ⦿ Through January 2019 we invoiced \$1,416,050 for FY19. Following second reminders (February 2019), invoiced additionally \$362,316 for FY2019 and \$37,500 for FY2018.

Billing Process – Current (FY 2018-2019)

⦿ **This fiscal year (FY 2018-2019)**

- The objective is to make the contribution process more predictable for contributors, for ICANN Org
- ccTLDs with returned emails and cctlds that have not contributed in the recent past are being reviewed with the ICANN Global Stakeholder Engagement team.
- ICANN sent first email in November 2019 to confirm contribution amounts on multiple year pledges
- Second reminder sent in February 2019
- Internal review with GSE regarding non-contributors and returned emails: March 2019
- Third reminder scheduled for April 2019
- Draft publication scheduled for July 2019
- Final publication scheduled for 31 August 2019

Billing Process – Past Challenges

- ⦿ No documentation of who contributes what when
- ⦿ Contact information not up-to-date
- ⦿ ICANN Org communication happening late or sometime not happening

Billing Process – Looking at the Future

- ⦿ Need for Documentation of each ccTLD's intent to contribute:
 - ICANN Org sends an email request.
 - We need ccTLD to respond to our request to confirm the amount to be billed each year.
- ⦿ Updating emailing contacts has improved but remains a challenge

Billing Process – Looking Forward

- ◉ What issues do you face?
- ◉ What do you need?
- ◉ What are your expectations going forward?

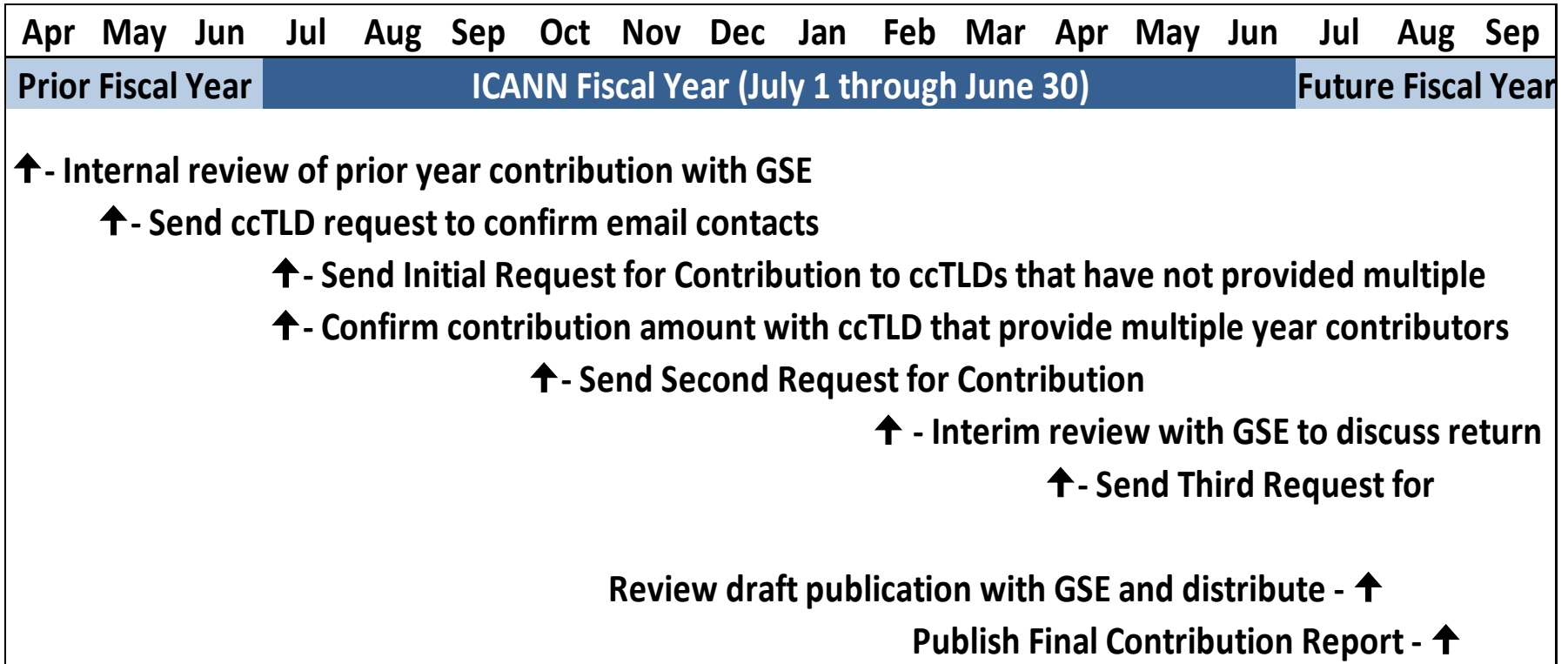
Future Billing Process

- ⊙ Should ICANN Org wait for ccTLDs to contribute or seek contributions (outreach and fund-raising)?

- ⊙ ICANN Org can propose a standardized process and timeline
 - To identify who wants to contribute
 - To determine how much the contribution is
 - To determine when the contribution is made
 - To define how the contribution is documented (invoice, receipt,)

- ⊙ Communication
 - ccNSO webpage for process documentation, reporting,...
 - ICANN meetings sessions with the ccNSO

Invoicing Process Timeline



Q&A

Billing Contacts Update

- ⦿ Billing Email Confirmation

- Please email any updates to email addresses or contact name changes to:

ICANN Billing Contact Email

Accounting@ICANN.org

- ⦿ Billing Team Members

- **Cecibel Izaguirre**, Manager, Billing and Accounts Receivable
- **Daniel Stephens**, Billing, Accounts Receivable and Collections Specialist
- **Sandra Espinoza**, Billing, Accounts Receivable and Collections Specialist